

NOVEMBER 13-14, 2007 PARIS LAS VEGAS LAS VEGAS, NV THE PREMIER INDUSTRY-WIDE EVENT ON WHAT'S DRIVING THIS TREND

FINAL PROGRAM



















HOSTED BY:















Hosted by: ICSC, ARDA, IREM, NAIOP, BOMA & NMHC

MIXED-USE is quickly establishing itself as a distinct product type and a trend that is revolutionizing the real estate landscape. Combining the elements of residential, retail, office and entertainment, MIXED-USE projects are succeeding in both urban and suburban markets and on a global scale. This growth brings challenges as well as opportunities and a unique set of issues that are specific to MIXED-USE.

To understand MIXED-USE in today's real estate market, ICSC, NAIOP, BOMA, ARDA, IREM and NMHC have joined together to host a landmark **MIXED-USE CONFERENCE** that will be of interest to anyone involved in developing, designing, financing, leasing, managing and marketing a MIXED-USE project, as well as new and expanding retailers.

This is an opportunity that you cannot afford to miss! Plan your attendance now.

PROGRAM

TUESDAY NOVEMBER 13, 2007

REGISTRATION

11:00 am - 7:00 pm

LUNCHEON ROUNDTABLE DISCUSSIONS

12:00 noon - 1:15 pm

Participants will select from one of several different roundtable discussion topics.

WELCOME & KEYNOTE PRESENTATIONS

1:30 - 1:45 pm



LEE H. WAGMAN Program Chairman CEO The Martin Group Santa Monica, CA

KEYNOTE PRESENTATION

1:45 - 2:30 pm



RICHARD FOYFounding Partner
Communication Arts, Inc.
Boulder, CO

GENERAL SESSION

2:30 - 3:30 pm

 "Challenges, Complexities, Costs — Is Mixed-Use Worth the Risks?"

Chaired by:



C. DAVID ZOBA ICSC Past Trustee Chief Operating Officer Steiner & Associates, Inc. Columbus, OH

Panelists:



RICHARD HEAPES
Partner
Street Works
White Plains, NY



CLYDE HOLLANDChief Executive Officer
Holland Partners
Vancouver, WA





NOVEMBER 13-14, 2007 ☐ PARIS LAS VEGAS ☐ LAS VEGAS, NV
THE PREMIER INDUSTRY-WIDE EVENT ON WHAT'S DRIVING THIS TREND



BRIAN RATNERPresident, East Coast Commercial
Development Director
Forest City Commercial Group



MARILEE UTTER
President
CitiVenture

Denver, CO

Cleveland, OH

GENERAL SESSION

3:30 - 4:30 pm

· "Responsible Property Investing"

Chaired by:



EDWARD B. LIPKIN
ICSC Past Trustee
President
EBL&S Property
Management, Inc.
Philadelphia, PA

Panelists:



KIRK SYKES
President
Urban Strategy America
USA Fund
A New Boston Real Estate Fund
Boston, MA



ALAN TALANSKYVice President of Development
EBL&S Development
San Mateo, California



DAVID WOOD

Executive Director
Boston College
Institute for Responsible
Investment
Chestnut Hill, MA

DETAILED DEVELOPMENT SEMINARS

4:15 - 6:00 pm

Small Group Interactive and Participatory Sessions.

Workshops that will focus on the following disciplines:

• Permitting Workshop

Facilitator:



DEBRA STEINPresident
GCA Strategies, Inc.
San Francisco, CA

Legal Workshop

Facilitators:



SCOTT A. FISHER, ESQ Partner Arnall Golden Gregory Atlanta, GA



PHILLIP G. SKINNER, ESQ. Partner Arnall Golden Gregory Atlanta, GA





• Finance Workshop

Facilitator:



ALLEN GOODKINManaging Director
The Ackman-Ziff Real Estate Group LLC
New York, NY

• Design Workshop

Facilitators:



SIMON COCHRANEDirector
Westfield Shoppingtowns, Ltd.
London, UK



DAVID LEONARD Head of Design Leonard Design Ltd. Nottingham, UK

• Operations Workshop: Part 1

Security and Life Safety: Unique Challenges for Mixed-Use Properties



GEOFF CRAIGHEAD, CPPVice President - High Rise and
Real Estate Security Services,
Securitas Security Services USA, Inc.
Los Angeles, CA

• Operations Workshop: Part 2

Mixed Use Developments: A Manager's Dream or a Manager's Nightmares



ROBIN STINSON, CPMPartner
Urban Property Partners, Inc.
Orlando, FL

NETWORKING COCKTAIL RECEPTION AND SPONSOR TABLE-TOP EXHIBITS

6:00 - 7:30 pm

WEDNESDAY NOVEMBER 14, 2007

KEYNOTE - GENERAL SESSION

8:30 - 9:30 am



RON POMPEI CEO Pompei A.D., LLC New York, NY

DETAILED DEVELOPMENT SEMINARS

9:45 - 11:00 am

Participants will select a second workshop topic to explore. Topics discussed Tuesday will be repeated during this session.

GENERAL SESSION

11:15 am - 12:30 pm

Design/Project Presentations: Best Projects and Lessons Learned

Chaired by:



DENE OLIVERCEO Oliver McMillan San Diego, CA

Panelist:



RICK COLLINSVice President of Development
Ryan Companies US, Inc.
Minneapolis, MN

PROGRAM ADJOURNS

12:30 pm

MIXED-USE

DEVELOPMENT PLANNING COMMITTEE



Lee H. WagmanProgram Chairman
CEO
The Martin Group
Santa Monica, CA



Doug BibbyPresident
National Multi Housing
Council
Washington, DC



Lisa Blackwell
Vice President
National Multi Housing
Council
Washington, DC

Rodney Crim Executive Director St. Louis Development Corp. St. Louis, MO



Yartin DePoy VP of Federal & Regulatory Affairs American Resort Development Association Washington, DC



Fred Harris Sr. VP, Development AvalonBay Communities, Inc. New York, NY



Richard KingSr. Property Manager
Colliers Arnold
Hollywood, FL



Rob LedbetterOperations Manager
General Growth Properties
Highland Mall
Austin, TX



David LeonardDirector
Leonard Design Ltd.
Nottingham, UK





Marvin Morrison Senior Staff VP ICSC New York, NY



Joel MurphyPresident - Retail Division
Cousins Properties
Atlanta, GA





Ralph Murphy Sr. Vice President Jackson-Shaw Las Vegas, NV



Jeffrey H. Newman, Esq. Chairman, Real Estate Dept. Sills Cummis Epstein & Gross P.C. Newark, NJ



James Ratner
Executive VP
Forest City Enterprises
Cleveland, OH





James Tolliver
Vice President for
Education
NAIOP
Herndon, VA



C. David Zoba
ICSC Past Trustee
Steiner & Associates, Inc.
Columbus. OH





NOT PICTURED: Patricia Areno, CAE Sr. Vice President BOMA International Washington, DC



Geoffrey WestVP of Capital Markets
CB Richard Ellis
Las Vegas, NV





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CANCELLATIONS

All cancellations will be subject to a \$25 cancellation fee. No refunds will be given for cancellations received after November 6, 2007. All requests for refunds must be received by ICSC in writing.

HOTEL RESERVATIONS

HOW TO REGISTER

ONLINE: www.mixed-useconference.com

REGISTRATION FORM

(Credit card registrations only)

FAX: +1 732 694 1800

(Credit card registrations only)

MAIL: ICSC

P.O. Box 26958

New York, NY 10087-6958

SPECIAL NEEDS

Anyone desiring an auxiliary aid for this meeting should notify Lisa Perez at +1 646728 3513 no later than November 1, 2007.

(Please check the box that applies to you)

ADVANCE ON-SITE

☐ ICSC Member \$390 \$470 ARDA Member

☐ IREM Member □ NAIOP Member

REGISTRATION

☐ BOMA Member ☐ NMHC Member

☐ ICSC Student Member \$50 \$50

ADVANCE ON-SITE

□ Non-Member \$490 \$590

DEADLINES

To be listed in the Meeting Attendees List, you must register by October 5, 2007. To qualify for the advance registration fee, your registration must be received by 12:00 noon EST, November 6, 2007.

A	b	loc	K	ot	rc	oom	S	has	bee	en	rese	erved	a	t:

Paris Las Vegas

3655 Las Vegas Boulevard South

Las Vegas, NV 89109

For reservations call: +1 888 266 5687 Rate: \$189 Single/Double Occupancy Cut-off Date: October 15, 2007

Be sure to tell the hotel that you are with the Mixed-Use Conference. Requests received after the cut-off date are subject to space and rate availability.

Member Non-Member	
Name	Title
Company	
Address	
City State/Province	Zip/Postal Code Country
Telephone	Fax
Email	Membership #
Please check here if any of the above information has recently	changed.
■ METHOD OF PAYMENT	
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MasterCard Visa AMEX Discover \$	
Name (as it appears on credit card)	Account Number (include all digits)
Name (as it appears on credit card)	Account Number (include all digits)



SPONSORSHIP OPPORTUNITIES

PLATINUM SPONSOR - \$7.500 INCLUDES:

- ☐ Three complimentary conference registrations
- ☐ Table top exhibit table during the cocktail reception November 13 2007, 6:00 - 7:30 pm
- □ Poster of company on wire wall display with literature pocket □ Quarter-page ad in the At-Door-Program
- ☐ Half-page ad in the At-Door-Program
- ☐ PowerPoint display of your company logo at the event
- ☐ Recognition on the conference website
- ☐ Badge ribbons denoting sponsorship
- ☐ Sponsor recognition on conference signage prominently displayed at the event
- ☐ Recognition from the podium
- □ Recognition in the At-Door-Program

GOLD SPONSOR - \$5,000 INCLUDES:

- ☐ Two complimentary conference registrations
- ☐ Poster of company on wire wall display with literature pocket
- ☐ PowerPoint display of your company name and logo at the event
- ☐ Recognition on the conference website
- ☐ Badge ribbons denoting sponsorship
- ☐ Sponsor recognition on conference signage prominently displayed at the event
- ☐ Recognition from the podium
- ☐ Recognition in the At-Door-Program

FOR INFORMATION ON HOW TO BECOME A SPONSOR, PLEASE CONTACT YOUR ORGANIZATION.

International Council of **Shopping Centers**

Lorraine Mazza

ICSC

1221 Avenue of Americas, 41st Floor

New York, NY 10020 Phone: +1 646 728 3645 Fax: +1 732 694 1745 Email: Imazza@icsc.org



National Association of Industrial and Office

Properties

Christopher Ware

NAIOP

2201 Cooperative Way, 3rd Floor

Herndon, VA 20171

Phone: +1 703 674 1419 Fax: +1 703 674 1469 Email: ware@naiop.org

American Resort Development Association

Sandra Yartin DePoy

ARDA

1201 15th Street N.W., Suite 400

Washington DC 20002 Phone: +1 202 371 6700 Fax: +1 202 289 8544 Email: sdepoy@arda.org



Institute of Real Estate **Management**

IREM

430 N. Michigan Avenue Chicago, IL 60611

Phone: +1 312 329 6000 Fax: +1 312 661 0217 Email: sparker@irem.org



Building Owners and Managers Association International

Pat Areno **BOMA**

1201 New York Avenue, N.W., Suite 300

Washington, DC 20005 Phone: +1 202 326 6320 Fax: +1 202 326 6377 Email: pareno@boma.org

National Multi Housing Council



Lisa Blackwell

NMHC

1850 M Street, N.W., Suite 540

Washington, DC 20036 Phone: +1 202 974 2365 +1 202 775 0112 Email: lblackwell@nmhc.org

