



ICSC NEW YORK NATIONAL CONFERENCE & DEAL MAKING

December 4–6, 2006
THE HILTON NEW YORK & TOWERS
NEW YORK, NY

**BARRY M. DAVIS
NEXT GENERATION MEMORIAL
SCHOLARSHIP APPLICATION**

Please see inside for
more information

**NEW
PROGRAM
FORMAT**

FINAL PROGRAM



International Council of Shopping Centers

2006 NEW YORK NATIONAL CONFERENCE & DEAL MAKING

Sunday, December 3

CLS Exam

12:00 noon – 4:00 pm

Nassau Suite

Monday, December 4

Badge Validation & Badge Correction

9:00 am – 7:00 pm

Rendezvous Trianon

On-Site Registration & Badge Pick-Up

9:00 am – 7:00 pm

2nd Floor Promenade

Coffee Service

9:00 – 10:00 am

3rd Floor Promenade

General Session

10:30 – 11:45 am

Beyond the Horizon — Trends Impacting Tomorrow

This nationally recognized panel of experts in real estate, consulting, and finance will analyze the short and long term impact of mergers and acquisitions. In addition, the panel will focus on other important trends such as; industry consolidation, velocity of change, migration of mall retailers, capital flows and new development vs. redevelopment.

Speakers:

RICHARD A. BAKER

Vice Chairman

National Realty & Development Corporation

Purchase, NY

ANDREW BALSON

Managing Director

Bain Capital

MATT FASSLER

Retail Analyst & Managing Director

Goldman Sachs

New York, NY

SANDEEP L. MATHRANI

Executive Vice President

Vornado Realty Trust

New York, NY

Luncheon Served

12:00 noon – 12:30 pm

Grand Ballroom

(no luncheon service after 12:30 pm)

ICSC Barry M. Davis Memorial Next Generation Educational Scholarship Award

12:30 – 12:40 pm

Grand Ballroom

Welcome



HAROLD NAFASH

ICSC New York/Northern

New Jersey State Director

Director of Real Estate

Lowe's Companies

Hackensack, NJ



JEFFREY H. NEWMAN, ESQ.

Program Chairman

Chairman,

Real Estate Department

Sill Cummis et al

Newark, NJ

Report to Members



MICHAEL P. KERCHEVAL

President & CEO

International Council of

Shopping Centers

New York, NY

State of the Industry



JOHN L. BUCKSBAUM, SCSM

ICSC Chairman

Chief Executive Officer

General Growth Properties, Inc.

Chicago, IL

Retailer's Runway

1:00 – 2:30 pm

Grand Ballroom

Popular national retailers will showcase their business and expansion plans in a new and exciting runway format. Companies include Blue Mercury, Blue Tulip, Checkers, Dunkin' Donuts, Lululemon Athletica, Pei Wei/P.F. Changs, Planet Funk, Solstice Marketing Corp, Sundance, Too Brands, Inc., and Wild Oats.

General Session

2:30 – 3:45 pm

Mixed-Use Development

One of the hot trends in real estate today, Mixed-Use has emerged as a unique product type which combines the elements of retail, residential, hotel entertainment and office, thereby reinvigorating urban downtowns and creating vibrancy in suburban markets. Is this a sustainable concept that will forever change the retail landscape or merely a passing fad? In this session, experts will discuss the strengths and weaknesses of Mixed-Use developments, the differences between urban and suburban markets, municipality requirements, and private/public partnerships.

Moderator:

KEN SIMON

Principal

Lerner Heidenberg Simon Properties

Closter, NJ

Panelists:

BARRY DINERSTEIN

Deputy Director of Housing, Economic

Development and Infrastructure Planning

City of New York

New York, NY

PETER HANNIGAN

Managing Director of Real Estate

PB Capital

New York, NY

2006 NEW YORK NATIONAL CONFERENCE & DEAL MAKING

CHRISTOPHER E. PINE

Vice President of Real Estate
Whole Foods Market
Midlothian, VA

KENNETH D. NARVA

Principal and Managing Partner
PEG/Park LLC
Street Works LLC
White Plains, NY

CHARLES R. TOMB

Senior Vice President, Development
Starwood Hotels & Resorts Worldwide, Inc.
City, State

General Session

4:00 – 5:15 pm

Wall Street on Retail

Back by popular demand, this session will examine industry trends and evaluate year-end projections. Hear what the experts representing the largest brokerage houses have to say about the state of the retail industry today as they offer their insights and up-to-the-minute forecasts.

Moderator:

DAVID FABER

CNBC
New York, NY

Panelists:

CHRISTINE AUGUSTINE

Bear Stearns
New York, NY

MARK HUSSON

HSBC
New York, NY

GREG MELICH

Morgan Stanley
New York, NY

“A Taste of New York”

Cocktail Reception

5:30 – 7:00 pm

Grand Ballroom

(Open to registered Attendees Only)

Corporate sponsorship is \$1,500 per company. If you are interested in participating as a sponsor, please contact Adam Epstein, Site Analytics at (212) 860-9500.

Tuesday, December 5

Badge Validation & Badge Correction

8:00 am – 5:00 pm

Rendezvous Trianon

On-Site Registration & Badge Pick-Up

8:00 am – 5:00 pm

2nd Floor Promenade

Continental Breakfast

8:30 – 10:00 am

Americas Hall II

Deal Making

8:30 am – 5:00 pm

Rhineland Gallery

Americas Hall I & II

South Corridor

Sutton Complex

Concourse Complex

Trianon Ballroom

Box Lunch Served

12:00 noon – 2:00 pm

Grand Ballroom

Next Generation Reception

5:00 – 7:00 pm

Petit Trianon

Wednesday, December 6

Badge Validation & Badge Correction

8:00 am – 1:00 pm

Rendezvous Trianon

On-Site Registration & Badge Pick-Up

8:00 am – 1:00 pm

2nd Floor Promenade

Continental Breakfast

8:30 – 10:00 am

Americas Hall II

Deal Making

8:30 am – 1:00 pm

Rhineland Gallery

Americas Hall I & II

South Corridor

Sutton Complex

Concourse Complex

Trianon Ballroom

Conference Adjourns

1:00 pm

**ICSC's Educational Foundation
announces the fourth annual
“ICSC Barry M. Davis Memorial Next
Generation Scholarship”
to be awarded to an
industry newcomer.
For an online application go to
www.icsc.org/EducationalFoundation.
Application deadline is
Monday, November 6.**

REGISTRATION INFORMATION

How To Register:



Fax: (732) 694-1800
Credit card registrations only



Mail: International Council of Shopping Centers
P.O. Box 26958
New York, NY 10087-6958



Online: www.icsc.org
Credit card registrations only

Registration Fees:

	Advance	On-Site
Member:*	\$390	\$440
Non-Member:	\$490	\$540

*To qualify for the member fee, each registrant must be an ICSC member. A company membership does not mean that every employee of that company automatically becomes an ICSC member. An affiliate membership is required for each employee. ICSC members who wish to register on-site need to bring their ICSC membership cards with them to the meeting to receive the member rate.

Attendees will receive a complimentary copy of the book *US Shopping Centers of Interest*.

Deadlines:

In order to receive your badge in the mail and to be listed in the Meeting Attendees List you must register by **October 27, 2006**. All advance registrations must be received by **November 17, 2006**. **NO ATTENDANCE ADDENDUM WILL BE PRINTED.**

Cancellations:

All cancellations will be subject to a \$25 cancellation fee. No refunds will be given for cancellations received after **November 17, 2006**. All requests for refunds must be received by ICSC in writing.

Airfare/Car Rental Discounts:

Call DePrez Travel at (888) ICSC-TVL (427-2885) or (585) 442-8856 from 8:30 am to 5:30 pm for discount airfare information.

Continuing Education Credits:



SCSM/SCMD: 1 credit; CLS: 1 credit.

Special Needs:



Anyone desiring an auxiliary aid for this meeting should notify William Taylor at (646) 728-3641 no later than **November 1, 2006**.

FOR FASTER REGISTRATION

Use ICSCNET at www.icsc.org or fax the registration form to (732) 694-1800, 24 hours a day, 7 days a week (credit card orders only). All registrations must be received by 12:00 noon on **November 17, 2006**.

I authorize ICSC to send me announcements via fax, e-mail, phone or otherwise, of ICSC programs and services that may be of interest to me or my colleagues.

For the electronic hotel form and most current availability, go to www.icsc.org/2006edm, click on the hotel menu and complete fully. Record your tracking number. Once your form is received, it will be processed by DePrez Travel. A confirmation letter will sent to you via US Mail.

Look for your badge in the mail. **BADGES WILL BE SENT OUT IN ADVANCE FOR ALL THOSE WHO REGISTER BY OCTOBER 27, 2006.** For your convenience and to expedite the registration process, badges will be mailed after November 8th with instructions. All badges must be validated upon arrival at the Hilton New York. Validation stations will be set up in the Rendezvous Trianon on the 3rd floor on December 4, from 9:00 am – 7:00 pm; December 5, 8:00 am – 5:00 pm; and December 6, 8:00 am – 1:00 pm.

REGISTRATION FORM

2006 New York National Conference & Deal Making
Hilton New York & Towers • New York, NY
December 4–6, 2006

Mail With Payment To:

International Council of Shopping Centers
P.O. Box 26958
New York, NY 10087-6958
Telephone: (646) 728-3800

This form should be duplicated for additional registrations.

For exhibit information on the New York National Conference and Deal Making, please contact the ICSC Leasing Department at (646) 728-3633 or (646) 728-3634.

My Company is an exhibitor at Deal Making.

METHOD OF PAYMENT:

Check made payable to ICSC enclosed for \$ _____
 MasterCard VISA AMEX Discover \$ _____

Name (as it appears on credit card)

Credit Card Number (include all digits) Expiration Date (Mo/Yr)

Signature

2006 EDM-B

Please check here if any of the above information has changed since your last correspondence.

Name

Company

Address

City State Zip

Telephone Fax

E-mail (please provide for our files)

Your membership I.D.#

2006 NEW YORK NATIONAL CONFERENCE PROGRAM PLANNING COMMITTEE

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Glen Rock, NJ

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Inc., New York, NY

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Estate Services, White Plains, NY

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International Council of Shopping Centers

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