ALFA INTERNATIONAL

THE GLOBAL LEGAL NETWORK

Teamwork for Tomorrow:

Legal Strategies for Retail Success



FOUR SEASONS RESORT PALM BEACH

Palm Beach, Florida June 7 – 9, 2006



Teamwork for Tomorrow:

Legal Strategies for Retail Success

In challenging economic times, retailers face numerous obstacles to success. These obstacles have been heightened by the consolidation of both retailers and landlords, the growth of class action litigation and the increasing sophistication of the e-discovery rules. In order to minimize and manage the risks associated with these relatively recent trends, retailers must team with legal counsel to successfully navigate this landscape. Crafting effective strategies which blend the business and legal considerations to both avoid and escape liability are keys to success.

ALFA International is proud to present its Fifth Retail Practice Group Seminar, **Teamwork for Tomorrow: Strategies for Retail Success**. Continuing the focus of prior seminars, the Retail Practice Group provides a forum in which representatives from the retail industry and their legal partners explore the central issues and recent trends which are currently presenting them with problems and exposures. The program will address both current and future challenges facing retailers and their legal counsel.

KEYNOTE SPEAKERS

Michael Foss

CFO and Executive Vice President CIRCUIT CITY Richmond, Virginia

Andrew Graiser Co President and Chief Executive Officer DJM ASSET MANAGEMENT, LLC Melville, New York

Dana Telsey

Senior Retail Analyst BEAR, STEARNS & CO. *New York, New York*

ALFA International is a premier global network composed of 115 member law firms with approximately 8,000 lawyers located worldwide. The oldest organization of its kind, ALFA's goal is to educate its members and their clients in the issues and problems facing specific businesses and industries. This workshop and its prestigious faculty are designed to further that mission.

WEDNESDAY, JUNE 7, 2006

7:00 p.m. – 10:00 p.m. WELCOME RECEPTION & BUFFET DINNER Pool Terrace

THURSDAY, JUNE 8, 2006

7:45 a.m. – 8:45 a.m. BUFFET BREAKFAST Royal Poinciana III

GENERAL SESSION *Royal Poinciana I & II*

8:45 a.m. – 9:00 a.m. WELCOMING REMARKS

Richard Hetke Chief Executive Officer ALFA INTERNATIONAL Chicago, Illinois

Jeffrey H. Newman

Chair, ALFA Retail Practice Group; Program Chair SILLS CUMMIS EPSTEIN & GROSS, P.C. Newark, New Jersey

9:00 a.m. – 10:15 a.m.

SUPER SESSION – CLASS ACTIONS, E-DISCOVERY: THE "BACK BREAKERS" OF EMPLOYMENT AND OTHER LITIGATION

MODERATOR:

Jeffrey J. Greenbaum SILLS CUMMIS EPSTEIN & GROSS, P.C. Newark, New Jersey

PANELISTS:

Tony Bangs Senior Vice President & General Counsel THE NEIMAN MARCUS GROUP, INC. *Dallas, Texas*

Michael Freese

Managing Attorney SIMON PROPERTY GROUP Indianapolis, Indiana

Sheryl Garland

Director of General Liability, Business Litigation & Employment NORDSTROM, INC. Seattle, Washington 10:15 a.m. – 10:30 a.m. BREAK

10:30 a.m. – 11:30 a.m. KEY ISSUES FACING REAL ESTATE LAWYERS TODAY – A Strand of "Take-Away Pearls"

This session will focus on issues commonly experienced by real estate lawyers involving retail leases, whether the client is a tenant or landlord. The discussion will include strategies for limitation of liability, both in claims between a landlord and a tenant and between a landlord/tenant and a third party. Through their own personal experience, this faculty will offer advice and strategies for avoiding and managing litigation based upon recent trends in case law, lease drafting strategies and other issues unique to the retail lease situation.

MODERATOR:

Jill D. Laney COSGRAVE VERGEER KESTER LLP Portland, Oregon

PANELISTS:

Tony Bangs Senior Vice President & General Counsel THE NEIMAN MARCUS GROUP, INC. Dallas, Texas

Kathleen McCaffrey Baynes

CARTER, CONBOY, CASE, BLACKMORE, MALONEY & LAIRD, P.C. *Albany, New York*

C. William Daniels, Jr. BOWRON, LATTA & WASDEN, P.C. *Mobile, Alabama*

Brett D. Fallon MORRIS, JAMES, HITCHENS & WILLIAMS LLP Wilmington, Delaware

Alan Freeman Vice President BED, BATH & BEYOND *Union, New Jersey*

Michael Freese Managing Attorney SIMON PROPERTY GROUP Indianapolis, Indiana

Kent J. George ROBINSON & MCELWEE PLLC Charleston, West Virginia

Schaun D. Henry MCNEES WALLACE & NURICK LLC Harrisburg, Pennsylvania

Jack Marino Executive Vice President CHICAGO TITLE INSURANCE CO., New York, New York **Bruce H. Raymond** HALLORAN & SAGE LLP *Hartford, Connecticut*

Morton G. Rosen HAIGHT, BROWN & BONESTEEL, L.L.P. Los Angeles, California

11:30 a.m. – 12:15 p.m. ROUND TABLE DISCUSSION

Royal Poinciana III

Panel members will be leading a variety of Round Table discussions. A grouping of tables will allow attendees to participate in a discussion of their choice. A listing of roundtables and topics will be available for review prior to the seminar to facilitate attendees' selections.

MODERATOR:

Julie Kennedy JOHNSON & BELL, LTD. *Chicago, Illinois*

ROUND TABLE LEADERS:

Tony Bangs Senior Vice President & General Counsel THE NEIMAN MARCUS GROUP, INC. Dallas, Texas

Kathleen McCaffrey Baynes

CARTER, CONBOY, CASE, BLACKMORE, MALONEY & LAIRD, P.C. *Albany, New York*

C. William Daniels, Jr. BOWRON, LATTA & WASDEN, P.C. *Mobile, Alabama*

Alan Freeman Vice President BED, BATH & BEYOND Union, New Jersey

Michael Freese Managing Attorney SIMON PROPERTY GROUP Indianapolis, Indiana

Kent J. George ROBINSON & MCELWEE PLLC Charleston, West Virginia

Jeffrey J. Greenbaum SILLS CUMMIS EPSTEIN & GROSS, P.C. Newark. New Jersev

Jack Marino Executive Vice President CHICAGO TITLE INSURANCE CO. New York, New York

Bruce H. Raymond HALLORAN & SAGE LLP Hartford, Connecticut

Morton G. Rosen HAIGHT, BROWN & BONESTEEL, L.L.P. Los Angeles, California

Carol Snider DAMON & MOREY Buffalo, New York 12:15 p.m. – 1:30 p.m. LUNCH Roval Poinciana III

1:30 p.m. – 2:15 p.m.

CIRCUIT CITY – SWITCHED "ON" Royal Poinciana I & II

Michael Foss

CFO and Executive Vice-President CIRCUIT CITY STORES, INC. Richmond, Virginia

2:15 p.m. – 3:15 p.m.

WHAT GENERAL COUNSELS REALLY THINK ABOUT, WANT, AND DEMAND FROM THEIR OUTSIDE COUNSEL

This program will provide a detailed insight into the needs, wants, and desires of in-house counsel when dealing with outside counsel in a transactional or litigation mode. Attendees will have a better understanding of the business and legal issues impacting inside general counsel, and why inside counsel places a premium on the efficiency of the process, which directly impacts time horizons and budgets. This session is intended to enable attendees to work more effectively with in-house counsel and better understand the role of outside counsel, which may vary depending upon the nature of the matter involved.

MODERATOR:

Douglas L. Anderson BOWRON, LATTA & WASDEN, P.C. *Mobile, Alabama*

PANELISTS:

Tony Bangs Senior Vice President & General Counsel THE NEIMAN MARCUS GROUP, INC. Dallas, Texas

Alan Freeman Vice President BED BATH & BEYOND Union, New Jersey

Sheryl Garland Director of General Liability, Business Litigation & Employment NORDSTROM, INC. Seattle, Washington

Diana Marrone

Executive Vice President PHILIPS INTERNATIONAL HOLDING New York, New York

Cheri Zeeb

Director of Real Estate CIRCUIT CITY STORES, INC. *Richmond, Virginia* 3:15 p.m. – 3:30 p.m. BREAK

3:30 p.m. – 4:30 p.m. KEY BUSINESS ISSUES IN SALES AND LEASING TODAY

This program will address the issue of exclusives, use clauses, radius restrictions and other key business terms, and the related litigation impact.

MODERATOR:

Alan Freeman Vice President BED BATH & BEYOND *Union, New Jersey*

PANELISTS:

Aaron Fleishaker Senior Vice President & General Counsel DJM ASSET MANAGEMENT, LLC

Melville, New York

Diana Marrone Executive Vice President PHILIPS INTERNATIONAL HOLDING CO. New York, New York

Cheri Zeeb

Director of Real Estate CIRCUIT CITY STORES, INC. *Richmond, Virginia*

4:30 p.m. ADJOURNMENT

6:30 p.m. – 7:30 p.m. COCKTAIL RECEPTION Flagler I

7:30 p.m. – 10:00 p.m. PLATED DINNER & SPEAKER

Flagler II & III

THE CHANGING RETAILING LANDSCAPE:

Beyond the Horizons of Consolidation – Life After Mergers and Acquisitions

Andrew Graiser

Co President and Chief Executive Officer DJM ASSET MANAGEMENT, LLC *Melville, New York*

FRIDAY, JUNE 9, 2006

7:30 a.m. – 9:00 a.m. BREAKFAST ROUND TABLE DISCUSSION Royal Poinciana III

7:30 a.m. – 8:00 a.m. Buffet Breakfast 8:00 a.m. – 8:45 a.m. Round Table Discussion

Panel members and industry experts will be leading a variety of Round Table discussions. A grouping of tables will allow attendees to participate in a discussion of their choice. A listing of roundtables and topics will be available for review prior to the seminar to facilitate attendees' selection.

MODERATOR:

James R. Jarrow BAKER STERCHI COWDEN & RICE, L.L.C. Kansas City, Missouri

ROUND TABLE LEADERS:

Tony Bangs Senior Vice President & General Counsel THE NEIMAN MARCUS GROUP, INC. Dallas, Texas

Michael A. Doctrow MCNEES WALLACE & NURICK LLC Harrisburg, Pennsylvania

Brett D. Fallon MORRIS, JAMES, HITCHENS & WILLIAMS LLP Wilmington, Delaware

Aaron Fleishaker Senior Vice President & General Counsel DJM ASSET MANAGEMENT, LLC *Melville, New York*

Alan Freeman Vice President BED, BATH & BEYOND, INC. *Union, New Jersey*

Michael Freese Managing Attorney SIMON PROPERTY GROUP Indianapolis, Indiana

Sheryl Garland Director of General Liability, Business Litigation & Employment NORDSTROM, INC. Seattle, Washington

Schaun D. Henry MCNEES WALLACE & NURICK LLC Harrisburg, Pennsylvania

Jack Marino

Executive Vice President CHICAGO TITLE INSURANCE CO. *New York, New York*

Diana Marrone

Executive Vice President PHILIPS INTERNATIONAL HOLDING CO. New York, New York

Cheri Zeeb

Director of Real Estate CIRCUIT CITY STORES, INC. *Richmond, Virginia*

GENERAL SESSION *Royal Poinciana I & II*

9:00 a.m. – 10:00 a.m. CRISIS MANAGEMENT – "FINGER FOOD AND OTHER GOODWILL DAGGERS"

MODERATOR:

Nathan Fishbach WHYTE HIRSCHBOECK DUDEK S.C. Milwaukee, Wisconsin

PANELISTS:

Tony Bangs Senior Vice President & General Counsel THE NEIMAN MARCUS GROUP, INC. Dallas, Texas

Michael Freese

Managing Attorney SIMON PROPERTY GROUP Indianapolis, Indiana

Sheryl Garland

Director of General Liability, Business Litigation & Employment NORDSTROM, INC. Seattle, Washington

David M. Marriott

Partner Gogerty Stark Marriott, Inc. Seattle, Washington

10:00 a.m. – 10:15 a.m. BREAK

10:15 a.m. – 11:15 a.m. LOOKING BEYOND THE EDGE: THE LANDSCAPE OF RETAILING THE DAY AFTER NEXT YEAR.

Dana Telsey Senior Retail Analyst BEAR, STEARNS & CO. New York, New York

11:15 a.m. – 12:00 p.m. QUESTIONS & ANSWERS CLIENT ADVISORY BOARD MEETING

12:00 p.m. ADJOURNMENT

12:00 p.m. – 1:00 p.m. BUFFET LUNCH *Royal Poinciana III*

FACULTY

DOUGLAS L. ANDERSON is a shareholder in the firm of Bowron, Latta & Wasden, P.C. in Mobile, Alabama. He specializes in real estate, business and land use law, representing national and regional developers, landlords and tenants. Mr. Anderson is a past Chairman of the Mobile City Planning Commission, and currently serves as County Attorney for Mobile County and counsel for the Home Builder's Association of Metro Mobile.

TONY BANGS has been a general counsel in the manufacturing and retail industries for over twenty years. During that time, he has represented both publicly-traded, New York Stock Exchange companies as well as privately held, highly-leveraged companies with publicly-traded debt. He is currently Senior Vice President and General Counsel of The Neiman Marcus Group, Inc., which owns 37 Neiman Marcus stores nationwide, 2 Bergdorf Goodman stores in New York, Neiman Marcus Direct (a direct-marketing and online business in Dallas), and majority interests in Kate Spade LLC (a manufacturer of handbags and other accessories) and Gurwitch Products, LLC (a manufacturer of Laura Mercier cosmetics).

KATHLEEN MCCAFFREY BAYNES is a Director in the firm of Carter, Conboy, Case, Blackmore, Maloney & Laird, P.C. in Albany, New York. Ms. Baynes practices primarily in litigation, particularly in the areas of premises liability (commercial and residential), insurance coverage, general negligence and medical malpractice. She received a Bachelor of the Arts degree in The Program of Liberal Studies in 1990 from the University of Notre Dame du Lac and she received her J.D. from the Albany Law School in 1993.

BILL DANIELS is the Managing Partner of Bowron, Latta and Wasden in Mobile, Alabama. He is the Chair of the DRI Construction Law Committee and is a member of the Board of Directors of the Alabama Defense Lawyers Association. He lectures and writes frequently on the state and national level and is a JAG Officer in the Army Reserve.

MICHAEL DOCTROW is a Member at McNees Wallace & Nurick, where he is the Chair of the Firm's Technology & Intellectual Property Group. He practices trademark, copyright, trade secret and advertising law. His practice focuses on trademark and copyright registration and administration, and advertising and branding strategies. A significant portion of his practice involves the structuring and negotiating of trademark, patent and software license agreements, franchise and distribution agreements, advertising agreements and technology contracts. Mr. Doctrow has unique experience representing food growers, distributors, and retailers.

BRETT D. FALLON is a partner in the law firm of Morris, James, Hitchens & Williams LLP in Wilmington, Delaware where he focuses his practice on bankruptcy, corporate and commercial litigation. Mr. Fallon has represented a variety of creditors' committees and individual creditors including secured lenders, landlords,

equipment lessors, financial institutions, and vendors in numerous complex Chapter 11 reorganizations in recent years before the United States Bankruptcy Court for the District of Delaware. Mr. Fallon received his undergraduate degree from Duke University summa cuma laude and was elected to Phi Beta Kappa. He received his J.D. with honors from Duke University School of Law

NATHAN A. FISHBACH is a shareholder at the Milwaukee law firm of Whyte Hirschboeck Dudek S.C., where he focuses upon complex civil and white collar litigation as well as representing governmental entities and professionals. Prior to joining the firm in 1993, he served for over 13 years in the U.S. Attorney's Office for the Eastern District of Wisconsin, where his last post was Interim U.S. Attorney. Mr. Fishbach co-authored (with Marquette University Law School Professor Jay Grenig) Wisconsin Practice: Methods of Practice, a four volume book on Wisconsin substantive law, published by Thomson West. An ALI member, Mr. Fishbach has previously served as President of the Milwaukee Bar Association and as Founding President of the Eastern District of Wisconsin Bar Association

AARON FLEISHAKER is Managing Director of Equity Investments for DJM Asset Management, in Melville, NY. Prior to joining DJM, Aaron was an Executive Vice President of Kimco Realty, Inc., a publicly traded Real Estate Investment Trust, which is the largest publicly traded owner and operator of neighborhood and community shopping centers in America. Prior to Kimco, Aaron was Senior Vice President, General Counsel, and Director of Real Estate for Modell's Sporting Goods. At Modell's, Aaron's areas of responsibility included supervision of all legal matters and legal staff, site analysis and selection, as well as store design and construction. Aaron is an active member of the International Council of Shopping Centers, as well as a frequent speaker for the ICSC Law Conference, ICSC Next Generation and ICSC Open Air Shopping Center Conference.

ALAN M. FREEMAN is Vice President-Real Estate Counsel for Bed, Bath & Beyond, Inc., located in Union, NJ, which operates approximately 800 stores (Bed, Bath & Beyond, Christmas Tree Shops and Harmon) throughout the United States. He supervises the company's real estate legal department and his practice includes such areas as lease and purchase negotiations, landlord-tenant disputes, architectural/construction matters and lease administration and real estate accounting issues. He has been a speaker at law conferences, including those for the International Council of Shopping Centers and Continuing Legal Education. Alan received his undergraduate degree from Brown University in 1975 and his J.D. from New York University in 1978.

FACULTY (continued)

MICHAEL HUNTER FREESE is a Managing Attorney at Simon Property Group, the nation's largest owner and manager of malls. As Managing Attorney, a large portion of his job involves overseeing litigation for the company. Mr. Freese provides general legal advice and assistance on a wide range of matters including: landlord/tenant issues and disputes, issues with vendors and contractors, mechanic's liens, inquiries and investigations by governmental agencies, marketing promotions and sponsorship issues, pre-litigation handling of disputed matters, third-party discovery requests and the many other issues arising out of the company's operations. Mr. Freese has been with Simon Property Group since September, 1995. He was previously employed as an Indiana State Public Defender as well as a Senior Trial Attorney for the U.S. EEOC.

SHERYL GARLAND is the Corporate Director of Claims and Litigation in the Risk Management Department of Nordstrom, Inc., one of the nation's leading fashion specialty retailers, with 155 US stores located in 27 states. She has served in this capacity for the past 10 years, and, in addition to managing claims, she is responsible for evaluating trends and developing training and prevention programs. Prior to moving in-house, Ms. Garland was a litigator, with Nordstrom as her client. She truly understands her client as she previously worked on the sales floor at Nordstrom for more than 8 years.

KENT J. GEORGE is the managing member of Robinson & McElwee PLLC, a full-service law firm with offices in Charleston and Clarksburg, West Virginia. Mr. George's practice involves a broad array of client representation in connection with real estate matters. More specifically, his work focuses upon transactional representation in connection with real estate sales and leases, acquisitions, operations, easements, financing, and leasing for both tenants and landlords in West Virginia and the surrounding region. Mr. George is a graduate of Swarthmore College (B.A.), Oxford University, University College (B.A., M.A. in Law) and The University of Chicago (J.D.).

ANDY GRAISER is a Partner & Co-Founder of DJM, which specializes in strategic disposition solutions, marketing retail real estate and negotiating with landlords and potential buyers. Under Andy's leadership, DJM, located in Melville, NY, has been retained in over 140 different cases evenly split between Chapter 11 and non-Chapter 11 disposition matters. Andy, with co-founder Emilio Amendola, has grown DJM into a national leader in marketing, restructuring, disposing and evaluating real estate. During the past 3 years, DJM has handled over 150 million square feet of retail real estate in some of the largest retail cases including Kmart. Sears, Heilig Meyers and Kids R Us. DJM's experienced professional staff includes real estate investment bankers, developers, property managers and retail brokers.

JEFFREY J. GREENBAUM is the Chair of the Class Action Practice Group and Co-Chair of the Business Litigation Practice Group of Sills Cummis Epstein & Gross, P.C., Newark, NJ. Jeffrey specializes in complex business litigation and in defending class action litigation. He has handled cases of national prominence, chaired the ABA Section of Litigation Class Actions and Derivative Suits Committee, is a frequent lecturer in the class action field, and has handled numerous matters involving securities and consumer fraud, class actions and derivative suits, professional liability, and banking. Jeffrey has been selected as one of the "New Jersey Super Lawyers" and one of the "Best Lawyers in America". Jeffrey received a J.D., from the University of Michigan, cum laude, 1972 and B.S., from the University of Pennsylvania, Wharton School, 1969.

SCHAUN D. HENRY provides representation and counseling to employers on a wide range of labor and employment matters, including employment discrimination cases under Title VII of the Civil Rights Act of 1964, the Age Discrimination in Employment Act, the Americans With Disabilities Act, the Family and Medical Leave Act, the Fair Labor Standards Act, and other federal, state and local issues. He also regularly employers before defends the Pennsylvania Human Relations Commission and the Equal Opportunities Commission, and in jury trials before federal and state courts. Mr. Henry received his B.A. from West Chester University and his J.D. from the Dickinson School of Law.

RICHARD L. HETKE is Chief Executive Officer of ALFA International in Chicago, Illinois. A Chicago native, Mr. Hetke began his legal career in private practice before assuming in-house positions at Kraft and Ameritech. He also served as general counsel and board member of two familyowned manufacturing businesses that were sold to NYSE companies. He is a graduate of Dartmouth College and Harvard Law School.

JAMES R. JARROW is a Member of ALFA's Kansas City, Missouri law firm of Baker Sterchi Cowden & Rice, L.L.C. Mr. Jarrow is experienced in assisting retailers, including retail litigation. He is a member of both state and federal courts in Missouri and Kansas, and has been admitted pro hac vice as he litigates matters in various states across the United States. He is a graduate of Indiana University and Washburn Law School. He is a member of the ALFA Retail Practice Group Steering Committee. He may be contacted at jarrow@bscr-law.com.

JULIE M. KENNEDY is a Shareholder in the law firm of Johnson & Bell, Ltd. in Chicago, Illinois, one of the Midwest's premier litigation firms with expertise in complex cases of all types. Ms. Kennedy's practice is concentrated in the defense of pharmaceutical malpractice, premises liability, insurance matters and product liability. She also serves as outside national counsel for a national drug store chain coordinating litigation in numerous mass tort matters and individual cases. Julie currently serves on the ALFA International Retail Practice Group Steering Committee.

JILL D. LANEY is a partner with the law firm of Cosgrave Vergeer Kester LLP in Portland, Oregon. Jill's practice focuses on commercial real estate including financing, acquisition, leasing and lease enforcement. Jill currently serves on the board of the Commercial Real Estate Women (Portland chapter) and the ALFA International Retail Practice Group Steering Committee.

JACK A. MARINO JR. is Executive Vice President, General Director and Counsel, National Title Sales for Ticor Title Insurance Company and Executive Vice President of Chicago Title Insurance Company. He previously served as Assistant General Counsel of Teachers Insurance and Annuity Association. Jack is a member of the American College of Real Estate Lawyers since 1987 and a member and former Governor of the Anglo-American Real Property Institute. Jack is a former Adjunct Professor of Real Estate for the New York University School of Continuing Education. He is a frequent lecturer and author on title insurance, real estate and real estate finance matters.

DAVID M. MARRIOTT is a partner in the communication strategy consulting firm, Gogerty Stark Marriott, Inc. in Seattle, Washington. A Seattle native, Mr. Marriott began his 35-year career as a television journalist for CBS affiliate, KIRO-TV before assuming a number of corporate communications posts with publicly traded and privately held companies. He eventually moved to the consulting side of the business where he specializes in crisis communication and media training. Mr. Marriott is a graduate of the University of Washington and a member of its School of Communications Alumni Hall of Fame.

DIANA MARRONE is the Senior Vice President and Director of Property Management for Philips International Holding Corp., located in New York, NY. She has been with Philips for over 20 years and oversees property management and leasing for the portfolio. She has implemented over 500 lease agreements and continues to manage over 5 million square feet of office and retail centers.

JEFFREY H. NEWMAN is a Senior Partner and Chair of the Real Estate Department of Sills Cummis Epstein & Gross, P.A., Newark, NJ. With over 25 years of experience in real estate law, his specialty areas include shopping center matters, commercial leasing, real estate related litigation and financing. Jeffrey is a frequent lecturer and author of numerous articles on the subject of real estate law; former ICSC Co Chair- U.S. Law Conference; and lecturer at ICSC and ALI-ABA Law Conferences. Jeffrey is a Member of the American College of Real Estate Lawyers and has been selected as one of the "New Jersey Super Lawyers" and one of the "Best Lawyers in America". Jeffrey is a

graduate of New York University, B.A., Phi Beta Kappa, 1966, J.D., 1969; and LLM (Taxation), 1977.

BRUCE H. RAYMOND is a partner in the litigation department of Halloran & Sage LLP based in Hartford, Connecticut, Mr. Raymond represents clients in business disputes, product liability, toxic tort litigation and insurance matters. He is a past President of the Connecticut Defense Lawyers Association and served on the Board of Directors of the Defense Research Institute (DRI). He is a member of the International Association of Defense Counsel (IADC). Mr. Raymond has authored many articles on litigation in national and international publications and has been an invited speaker on litigation topics In Connecticut and at national seminars for lawyers and industry.

MORTON ROSEN has been continuously practicing as an attorney since 1961, exclusively in civil litigation of all kinds. In the last ten years, he has specialized in Intellectual Property matters: copyright, trademark, patent (defense), trade secrets, interference, defamation, and statutory and common law unfair competition. He is a graduate of the University of Pennsylvania Wharton School and Harvard Law School.

CAROL G. SNIDER is a senior partner and trial lawyer at the law firm of Damon & Morey LLP, located in Buffalo, New York. She focuses her practice in the areas of product liability, toxic tort and defense of property owners and retailers in civil matters. A frequent lecturer and author, Ms. Snider has spoken at the Risk and Insurance Management Society's Annual Conference on Presenting and Preparing Risk Managers for Deposition. She is a member of the ALFA Retail Practice Group's Steering Committee and has previously participated as an editor and contributor for ALFA newsletters.

DANA L. TELSEY is a Senior Managing Director and Retail Group Head at Bear, Stearns & Co., Inc., located in New York, NY, supervising coverage of specialty stores, including the soft and hard lines sectors of retailing, luxury goods, and broadlines. She began to focus on the European luxury goods sector in June 2000 and is the only U.S. based analyst to provide complete analysis of the industry. She has appeared as a special guest on Wall Street Week with Louis Rukeyser and is a regular guest analyst on both CNN and CNBC. Dana is a thirteen-year member of the Institutional Investor magazine's "All-America Research Team," where for the last 7 years, she has been ranked the number one specialty stores analyst. Dana graduated from Hobart-William Smith College with a B.A. degree in History and Spanish in 1984 and received here M.B.A. from Fordham University in 1990.

ALFA INTERNATIONAL

THE GLOBAL LEGAL NETWORK

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GENERAL INFORMATION

Meeting Location:

Four Seasons Resort Palm Beach 2800 South Ocean Boulevard Palm Beach, FL 33480

Tel: (561) 582-2800 Fax: (561) 547-1557 www.fourseasons.com

Hotel Reservation:

Please contact your ALFA attorney to secure a hotel reservation. The final date for obtaining a room reservation at the ALFA group rate is **Sunday, May 7,2006.** After this date, the hotel will continue to accept reservations on a space available basis only.

Seminar Registration:

Please contact your ALFA attorney to register for this seminar. The last day to register for this seminar is **Tuesday, May 30, 2006.**

CLE Credit:

ALFA International certifies that this activity has been approved for CLE credit by the State Bar of California in the amount of 7.75 hours. Furthermore, participating speakers may be credited with additional CLE time, equal to the actual speaking time multiplied by four.

Attorneys requiring CLE credit in states other than California must contact their individual State or County Bar Association to determine what documentation they require. ALFA International will provide a California Certificate of Attendance to all participants which most states will accept for credit. ALFA International will be pleased to comply with other bar requirements whenever possible.