



Lori M. Waldron

Member



Newark, NJ



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Lori M. Waldron is Co-Chair of the Sills Cummis & Gross Life Sciences Practice Group. Her practice focuses on the representation of both emerging growth and well-established public and private companies in sophisticated business transactions, with a particular emphasis on the life sciences and biotech industries. Ms. Waldron has extensive experience representing clients through all phases of their business cycles and advising them how to best take advantage of varying business opportunities, whether arising in the ordinary course of business or as an extraordinary matter. Her regular practice includes counseling her clients in connection with start-up matters (including formation issues, corporate debt and equity structure, shareholder arrangements and officer/director/employee compensation issues), angel and venture capital financings, private equity and debt investments, joint ventures and other strategic and collaborative alliances, and manufacturing and supply arrangements. Ms. Waldron also advises her clients in connection with a wide variety of complex business purchases, combinations and divestitures (including mergers, acquisitions, stock and asset sales, spin-offs, license agreements and sublicense arrangements) and general corporate matters.

Prior to joining Sills Cummis & Gross, Ms. Waldron was Assistant General Counsel at a national consulting firm with a large presence in the pharmaceuticals industry. Ms. Waldron is able to combine her business background and her M.B.A. with her legal knowledge to provide clients with full service representation.

Practices

Corporate

Corporate Banking and Finance

Life Sciences
Mergers and Acquisitions
Private Equity
International | U.S. Cross-Border

Newsroom

Press Releases

Sills Cummis & Gross Further Expands Its Current Price Gouging Work/Practice

May 12, 2020

In the News

'Stay Up to Date in a Meaningful Way' With Clients' Industries, Lori Waldron Says

New Jersey Law Journal - Professional Excellence Awards Supplement

September 20, 2021

Law Journal Announces 2021 New Jersey Legal Awards Winners, Finalists: Dealmakers

New Jersey Law Journal

August 2, 2021

How to Negotiate a Successful Research Collaboration Agreement

Labitech.eu

March 24, 2021

Q&A with Sills Cummis & Gross' Lori Waldron, New Jersey Law Journal "Dealmaker of the Year" 2019

New Jersey Law Journal

June 10, 2019

Best 50 Women in Business: Lori Waldron

NJBIZ

April 1, 2019

Law Journal Announces 2019 Professional Excellence Honorees: Dealmakers of the Year

New Jersey Law Journal

March 25, 2019

Funding Biotech Innovation: The Ins And Outs of Collaboration Arrangements and Licensing Agreements

The Metropolitan Corporate Counsel

Sills Cummis & Gross P.C.

October 1, 2013

Intellectual Property: Rules of the Road for Startups and Entrepreneurs

New Jersey Business

June 1, 2013

Q&A With Sills Cummis' Lori Waldron

Law360

June 27, 2012

Presentations

Keys to Avoiding Pharmaceutical Supply Chain Problems in the COVID-19 Environment - Important Negotiating and Drafting Tips for Life Sciences Professionals and Attorneys

Licensing Executives Society

July 16, 2020

The CARES Act: A CREW NJ Virtual Event

Commercial Real Estate Women of New Jersey

May 7, 2020

10 Things You Need to Know to Buy, Sell, Update or Expand Your Dental Practice

Delta Dental and Peapack-Gladstone Bank

December 6, 2017

Effective Strategies to Further the Life Cycle of a Pharma Product

New Jersey Chapter of LES

September 11, 2014

Life Sciences Collaborations - Who, Why and How

November 2, 2011

Publications

Pharma Supply Agreement Considerations During COVID-19

Law360

May 12, 2020

Life Sciences: Protecting the Crown Jewels - Important Strategies for Licensors of Intellectual Property

The Metropolitan Corporate Counsel

February 9, 2015

Buyer Beware: Important "Supply" Issues for Life Science Companies

The Metropolitan Corporate Counsel

July 1, 2013

Five Traps for the Unwary Licensee

The Metropolitan Corporate Counsel

June 1, 2012

Six Important Strategies to Reduce the Royalty Burden for a Pharmaceutical Product

The Metropolitan Corporate Counsel

September 1, 2011

Creative Strategies for Licensors Post-MedImmune

New Jersey Law Journal - Intellectual Property and Life Sciences Supplement

April 11, 2011

Licensing from Universities: A Licensee's Perspective

New Jersey Law Journal

April 14, 2008

Licensing from Universities: Identifying and Managing Unique Issues

The Metropolitan Corporate Counsel

February 1, 2008

Fierce Pharma Competition Fosters Partnerships

New Jersey Law Journal

July 31, 2006

Client Alerts

IMPORTANT GUIDANCE RELEASED - Interim Final Rules for the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act (the Economic Aid Act)

Finance

January 15, 2021

Second Tranche Paycheck Protection Program Funds Authorized by the Consolidated Appropriations Act

Finance

January 7, 2021

SBA Releases Procedural Notice for PPP Borrowers Engaging in M&A Transactions

Finance

October 12, 2020

Federal Reserve Announces Updated Guidance Regarding Main Street Lending Program for Small and Mid-sized Businesses

Finance

June 19, 2020

Paycheck Protection Program Flexibility Act Signed into Law

Finance

June 5, 2020

SBA Releases Loan Forgiveness and Other Guidance

Finance

May 28, 2020

Updated Frequently Asked Questions Pertaining to the Paycheck Protection Program—Borrower Certification Risks

Finance

May 15, 2020

Paycheck Protection Program - Extension of Certification Safe Harbor Through May 18, 2020

Finance

May 15, 2020

Updated Frequently Asked Questions Pertaining to the Paycheck Protection Program—Smaller Borrower Safe Harbor and Other Relief Regarding Borrower Necessity Certification

Finance

May 13, 2020

Sellers Beware - The COVID-19 Pandemic Has Opened the “Price Gouging” Pandora’s Box

Business Crimes/White Collar Criminal Defense

May 12, 2020

New Interim Final Rule Pertaining to the Paycheck Protection Program

Finance

April 27, 2020

Additional Funds Made Available under the Paycheck Protection Program and the EIDL Program

Finance

April 24, 2020

Useful Guidance Regarding the Paycheck Protection Program Loans

Finance

April 16, 2020

IMPORTANT GUIDANCE RELEASED - Interim Final Rule for the Paycheck Protection Program under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act)

Finance

April 16, 2020

UPDATED - Timely Economic Relief Information: CARES Act, New York, and New Jersey Specific Information

Finance

April 16, 2020

UPDATE - Payroll Tax Relief under the CARES Act and Other Tax Considerations in Connection with the Paycheck Protection Program

Finance/Tax

April 15, 2020

New Guidance for Independent Contractors, Sole Proprietors and Partnerships under the Paycheck Protection Program

Finance

April 15, 2020

IMPORTANT SBA GUIDANCE RELEASED - Frequently Asked Questions for the Paycheck Protection Program under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act)

Finance

April 7, 2020

Interim Final Rule: Ineligibility of Certain Borrowers Under Paycheck Protection Program (PPP)

Finance

April 4, 2020

The Coronavirus Aid, Relief, and Economic Security (CARES) Act

Finance

March 26, 2020

Rankings and Recognition

Selected for inclusion in:

- *The Best Lawyers in America*®* 2021-2023, Corporate Law
- *New Jersey Law Journal*®* "Dealmakers" 2019, 2021
- *IFLR1000 United States: Guide to USA's Leading Financial & Corporate Law Firms*®* 2018-2022, "Rising Star" New Jersey M&A
- *NJBIZ*®* "Best 50 Women in Business" 2019

* See [Award Methodology](#). No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

Sills Cummis & Gross P.C.

Affiliations

Member, Licensing Executives Society (LES)

— *Past Chair*, LES New Jersey Chapter

— *Past Membership Chair*, LES New Jersey Chapter

Member, Women In Bio (WIB)

Education

J.D., Villanova University School of Law, *cum laude*, *Order of the Coif*

M.B.A., Villanova University

B.S., Villanova University

Bar Admissions

New Jersey