



Cecilia I. Lassiter

Member



Newark, NJ



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Cecilia I. Lassiter, Chair of the Sills Cummis & Gross State and Local Incentives Practice, focuses on state and local public incentives and real estate matters, with a particular emphasis on redevelopment, zoning and land use. Ms. Lassiter has extensive experience in redevelopment matters, including the designation of areas in need of redevelopment or areas in need of rehabilitation, and the negotiation and preparation of complex redevelopment agreements, purchase and sale agreements, easements, licenses, lease agreements and occupancy agreements. Ms. Lassiter has worked on several large-scale mixed use redevelopment projects throughout the State of New Jersey, including Teachers Village in Newark, ON3 Campus - the 118-acre former Hoffmann-LaRoche site located in Nutley and Clifton, and the 89-acre parcel known as Parcel B in the now-closed Fort Monmouth military base. Ms. Lassiter has extensive experience in the Grow NJ Program and its successor the Emerge Program, and has been successful in obtaining several multi-million dollar tax credits awards for clients in both programs. In addition, she has experience in the Economic Redevelopment and Growth Grant Program, Long Term Tax Exemptions and Redevelopment Area Bonds.

Ms. Lassiter currently serves on the Rutgers Center for Real Estate - Advisory Council, the Board of Trustees of the Foundation for University Hospital, the Board of Directors of the Commercial Real Estate Women of New Jersey, the Advisory Board of the Statewide Hispanic Chamber of Commerce of New Jersey and the Board of Directors of The Metropolitan YMCA of the Oranges.

Practices

Real Estate

Court Admissions

U.S. District Court, District of New Jersey

Newsroom

In the News

ROI Influencers: People of Color 2022

ROI-NJ

September 22, 2022

Women in Business: CREW New Jersey Recognizes Some of Its Top Women in Business

Mid Atlantic Real Estate Journal

October 25, 2021

ROI Influencers: People of Color 2021

ROI-NJ

September 22, 2021

Grow N.J. Incentive Recipients Can Delay, Adjust or Terminate Awards Because of Pandemic

ROI-NJ

December 28, 2020

Cecilia I. Lassiter Named to the 2020 NJBIZ Best 50 Women in Business List

NJBIZ

February 10, 2020

Women in Business: Cecilia I. Lassiter, Esq.

Mid Atlantic Real Estate Journal

October 31, 2018

Rutgers Real Estate Center Names Latest Committee, Board, Council Members

ROI-NJ

September 24, 2018

How Have Some Local Governments Changed Their Approach to Development Since the Downturn?

Real Estate NJ

April 1, 2018

CREW NJ Inducts New President and Board of Directors

Real Estate NJ

Sills Cummis & Gross P.C.

December 19, 2017

Developing a Plan: Smart Growth Economic Development Coalition offers Phil Murphy a blueprint for how to grow the state's economy and add jobs

ROI-NJ

November 13, 2017

Payment Software Firm Billtrust to Move HQ to Lawrenceville, Add 200 Employees

NJBIZ

August 24, 2017

Modern Meadow Relocates to Expanded Operations-Manufacturing Hub in Nutley, New Jersey

Area Development

August 16, 2017

Rutgers' Center for Real Estate Announces 2017 Advisory Board, Emerging Leaders Council

NJBIZ

August 1, 2017

Rutgers Real Estate Center Names Emerging Leaders Council

NJBIZ

June 7, 2016

Commercial Real Estate Women of New Jersey

Mid Atlantic Real Estate Journal

March 11, 2016

Presentations

Legislative and Regulatory Update

New Jersey Builders Association

March 4, 2022

2022 Annual Redevelopment Law Institute

NJEDA Tax Credits

New Jersey Institute for Continuing Legal Education

February 18, 2022

Zoning and Land Use

Rutgers Business School - Center for Real Estate

November 11, 2021

Zoning and Land Use

Rutgers Business School - Center for Real Estate

Sills Cummis & Gross P.C.

November 9, 2021

Redevelopment Law

Rutgers Business School - Center for Real Estate

October 26, 2021

Real Estate Incentives That Will Benefit Your Clients

New Jersey Institute for Continuing Legal Education

August 16, 2021

Panel Discussion with the NJRA, NJEDA and NJHMFA

Commercial Real Estate Women of New Jersey

May 6, 2021

Closing Remediation and Construction Financing Gaps on Your Brownfields and Other Redevelopment Projects

Brownfield Coalition of the Northeast, Commercial Real Estate Women of New Jersey

April 6, 2021

Commercial Real Estate Transactions: From Handshake to Closing

New Jersey Institute for Continuing Legal Education

June 26, 2020

Zoning

Rutgers Business School - Center for Real Estate

November 1, 2019

Redevelopment Law

Rutgers Business School - Center for Real Estate

October 1, 2019

Commercial Real Estate Transactions: From Handshake to Closing

New Jersey Institute for Continuing Legal Education

June 21, 2019

Zoning

Rutgers Business School - Center for Real Estate

May 7, 2019

Bell Works: New Jersey's First "Metro Burb"

The Counselors of Real Estate

April 10, 2019

New Jersey Opportunity Zone Summit

Choose New Jersey

March 11, 2019

Sills Cummis & Gross P.C.

A Look Ahead: What New Legislation and Trends Will Impact NJ CRE in 2019?

Commercial Real Estate Women of New Jersey

January 31, 2019

Zoning

Rutgers Business School - Center for Real Estate

November 8, 2018

Beer & Wine Tech Fest

Opportunity Zones

NJ Tech Council

October 25, 2018

Morris County Economic Development Corporation Real Estate Committee Meeting

Future of the Grow NJ Incentive Program

Morris County Economic Development Corporation

August 8, 2018

Tax Abatements: Friend or Foe?

American Planning Association, New Jersey Chapter; New Jersey Builders Association

July 27, 2018

Revitalizing and Redeveloping New Jersey: Transforming Traditional Suburbs to Work, Live and Play

Reinventing New Jersey's CRE Assets

Bisnow

May 17, 2018

Redevelopment Law

Rutgers Business School - Center for Real Estate

March 1, 2018

Gubernatorial Transition: Public Policy Update

NAIOP New Jersey

December 5, 2017

Economic Development and Energy Efficiency Incentive and Rebate Programs: How to Save Money While Growing Your Business

Sobel & Co. LLC's Financial Executives' Roundtable

June 6, 2017

Primer Panel on Redevelopment Tools: PILOTs

NAIOP New Jersey

April 27, 2017

Atlantic Builders Convention 2017

Sills Cummis & Gross P.C.

New Jersey Builders Association
April 5, 2017

Careers and Jobs in Real Estate: Listen, chat and engage with professionals working in the real estate field

Rutgers School of Business, Center for Real Estate, Emerging Leaders Council
October 6, 2016

“You Had Me at Incentives” - How Federal and State Incentives Can Work for Your Commercial Development Project in New Jersey

Commercial Real Estate Women of New Jersey (CREW NJ)
February 18, 2016

Publications

The NJ Aspire Act and Its Impact on Your Redevelopment Projects

Apartment Industry Magazine (AIM)
April 1, 2021

Appellate Division Rules Contributions into Municipal Affordable Housing Trust Funds Adopted Pursuant to N.J.S.A. 40A:12A-4.1 Are Valid, Statewide Non-Residential Development Fee Not a Substitute

NAIOP NJ - The Weekender Brief
August 17, 2018

New Jersey’s Version of Tax Increment Financing - Known As “ERGG” - Successfully Closing Construction Financing Gaps on Projects across the State

Apartment Industry Magazine (AIM)
April 4, 2016

Rankings and Recognition

Selected for inclusion in:

- *The Best Lawyers in America*®* 2021-2023, Real Estate Law
- *NJBIZ*®* “Best 50 Women in Business” 2020
- *New Jersey Super Lawyers*®* “Rising Stars” 2018-2019, Real Estate: Business
- *ROI-NJ** “ROI Influencers: People of Color” 2021-2022

* See [Award Methodology](#). No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

Affiliations

Member, Board of Directors and Past President, Commercial Real Estate Women of New Jersey (CREW NJ)

Member, Nominating Committee, Commercial Real Estate Women (CREW) Network

Advisory Board Member, The Center for Real Estate at Rutgers Business School

Member, NAIOP NJ

*Board of Trustees, Foundation for University Hospital
- Chair, Program Committee*

Board of Directors, Metropolitan YMCA of the Oranges

Member, Judging Committee, New Jersey Business and Industry Association's 2018 New Good Neighbor Awards Program

Member, New Jersey State Bar Association

Member, New York State Bar Association

Member, National Hispanic Bar Association

Member, Advisory Board, Statewide Hispanic Chamber of Commerce of New Jersey

Education

J.D., New York Law School

B.A., University of Texas at Austin

Bar Admissions

New Jersey

New York