

## 2016 EUROPEAN REGIONAL MEETING

June 2-3, 2016 – Anassa Hotel – Paphos, Cyprus



**LOCATION:** **Anassa Hotel**  
40, ALEKOU MICHAILIDI ROAD  
CY-8852 NEO CHORIO  
T +357 26 888 000, F +357 26 322 900  
[anassa@thanoshotels.com](mailto:anassa@thanoshotels.com), [www.anassa.com](http://www.anassa.com)

### **Thursday 2 June 2016**

**15.00 – 15.30** **Welcome Coffee - Registration**  
*Amorosa Meeting Room Foyer*

**15.30 – 17.30** **Program Sessions**  
*Amorosa Meeting Room*

**15.30 – 15.40** **WELCOME REMARKS**

Lora Stylianou  
LC LAW STYLIANOU & DRAKOU LLC  
Nicosia, Cyprus

---

---

**15.40 – 16.00**

## **CYPRUS AT A GLANCE**

Neofytos Neofytou, a Fellow Chartered Accountant of England and Wales and acting as a special advisor to the Minister of Finance and the Cyprus Chamber of Commerce, will give a short overview of the Cyprus economy.

Neofytos Neofytou  
TAX ATELIER  
Nicosia, Cyprus

**16.00 – 16.30**

## **EMBRACE UNCERTAINTY**

Jeffrey Newman will discuss leadership, motivating and growing your personal practice and firm, how to be a more effective lawyer in the transactional and litigation area and counter-intuitive techniques to get and grow clients.

Jeffrey Newman  
SILLS CUMMIS & GROSS P.C.  
New York, NY/Newark, NJ, USA

**16.30 – 17.30**

## **EUROPEAN REGIONAL MEETING**

This session will include a report on various European Regional discussion items such as the recruitment of new members and current prospects, referrals among European firms and how the work is flowing, why some firms thrive and others not, are ILPG members attending and participating in the right meetings and candidates for the next European Regional Meeting.

Laurie Watt  
*International Secretary*  
ALFA INTERNATIONAL  
London, United Kingdom

Gero Schneider  
*ILPG Co-Chair*  
TIEFENBACHER  
Heidelberg, Germany

**18.30 – 22.00**

## **BUFFET DINNER ON THE BEACH – (ANASSA HOTEL)**

Come barefoot to Aphrodite's, goddess of love and beauty, backyard. Leave your worries behind against the backdrop of the Mediterranean sunset and indulge in the bespoke creations of the Anassa chefs including regional dishes in a set up created exclusively for you!

---

---

## Friday 3 June 2016

**7.00 – 9.00**                      **Breakfast at your leisure in the hotel restaurant**  
Included in your hotel room rate

**9.00 – 17.00**                      **Morning and afternoon Sessions**  
*Galaxias & Amorosa*

**9.00 – 13.00**                      **SESSION ONE: WHOLE BRAIN**  
(Amorosa Meeting Room)

Most of us read at about 200-250 words per minute but think at speeds of 350 – 500 words per minute. This is further complicated by the average speaking speed of 125 words per minute. Thus, the way we are physically designed means we can lose our learners attention at any given moment. The world taken as a whole, represents an equal distribution of learners across the four quadrants of the brain. Most individuals are not singular in their preference. The data substantiates that everyone has access to all four modes. Only 7% of the global population studied strongly prefers one mode over the others. Less than 3% is whole brained in their preferences, preferring all four quadrants more or less equally. The balance, 90% has dual or triple preferences across the model. How about you?

Dr. Yorgos Mandes  
*Certified Master Facilitator, Consultant and Coach*  
HERRMANN INTERNATIONAL  
Athens, Greece

**10.45 – 11.15**                      **Coffee Break**

**13.00 – 14.00**                      **Lunch**  
*ALFA Attorneys Only – Pelagos Restaurant*

**14.00 – 17.00**                      **SESSION TWO: THE SEARCH FOR THE  
LOST DUTCHMAN'S GOLD MINE**  
(Galaxias Meeting Room)

An interactive game which sets up an engaging journey to mine gold in the Superstition Mountains of the American southwest. Played by teams designed to know the impact of aiming for the best possible result and having a plan to achieve it.

Mr. Markos Mandes  
TEAM EXPERIENTIAL LEARNING  
Athens, Greece

**Coffee Break** (will be served throughout the session)

---

---

## **17:30 - 23.00      SHORT TOUR TO PAPHOS WITH DINNER**

**17.30**                      **Bus will depart for Paphos from the hotel**

### **18.10 – 20.00      Guided Tour of the Paphos Mosaics and other archeological sites of Paphos in the vicinity of the Paphos Harbour**

With a history dating back to 10,000 BC it would have been a grave omission not to give you a taste. The Archaeological Park is one of the most important archaeological sites of Cyprus, now forming part of the UNESCO world heritage. We'll cover as much as we can of this open air museum before the sun sets. You'll have a chance to admire the fabulous mosaic floors dating back to the 2nd century A.D. that once adorned the villas of Roman nobleman when the island was a distant outpost of the Roman empire. The ruins of the Byzantine Castle built by the Lusignans at the beginning of the 13th century (Forty Columns). A market (Agora) of the 2nd century A.D. The Pillar of St. Paul from 45 A.D. where the Saint received 40 lashes for evangelizing on the island on this otherwise unremarkable lump of stone (and whether it was worth it or not it is arguable!).

### **20.00 – 23.00      Dinner at Hondros Tavern**

The tour will cap off with dinner at a local tavern near the Paphos Harbour where guests will have the experience of the Cyprus meze. Since 1951 "Hondros" (Greek translation: "Fat" so prepare yourselves to disregard what the scale will say the next morning...) has been the oldest traditional tavern in Paphos. With authentic atmosphere and traditional cooking, its an experience not to be missed. Time permitting, a lazy stroll by the harbor is a must for digestion.

**23.45**                      **Estimated arrival back at the hotel.**



---

## Saturday 4 June 2016

7.00 – 9.00

**Breakfast at your leisure in the hotel restaurant**

Included in your hotel room rate

9.30 – 17.00

**OPTIONAL TOUR**

We invite the attending ALFA lawyers and their spouses/companions to join the group for a day of socializing and discovering a few hidden treasures of the Island of Cyprus. Tours will be by state of the art 4x4 fully air conditioned cruiser and English speaking tour guide. Minimum participation 4 persons.

**Coastal Eco Tour Adventure – The Akamas Experience.** Guests will visit the mythological baths of Aphrodite and enter into Akamas, stop for a swim at probably the most beautiful waters in Cyprus, continue through the forest of Akamas, pass through traditional villages and enjoy traditional tavern lunch. Please note that most of this tour is in dirt-tracks, so prepare yourself for some discomfort well deserved!

17.00

Estimated arrival back to the hotel and with the sun setting at 20.00, there is ample time to unwind by the beach!

---