Teamwork for Tomorrow:
Legal Strategies for Success

In challenging economic times, real estate and business professionals face numerous obstacles to success. These obstacles have been heightened by (i) industry consolidation, (ii) crisis management response times, (iii) the growth of class action litigation, and (iv) the economic downturn. In order to minimize and manage the risks associated with these trends, businesses must team with legal counsel to successfully navigate this landscape. Crafting effective strategies which blend the business and legal considerations to both avoid and escape liability are keys to success.

ALFA International is proud to present its Seventh Retail – Real Estate Practice Group Seminar, Teamwork for Tomorrow: Legal Strategies for Success. While continuing the focus of prior seminars, the Retail – Real Estate Practice Group is teaming with the Business Litigation Practice Group to provide an expanded forum in which representatives from business and their legal partners explore the central issues and recent trends which are currently presenting them with problems and exposures. The program will address both current and future challenges.

Keynote Speaker:
Kate Ancketill
Managing Director
GDR CREATIVE INTELLIGENCE
London, England

What is ALFA International?

ALFA International is a premier global network of law firms with over 9,000 attorneys comprised of 133 international law firms (81 U.S. based firms, 52 non-U.S. based firms) located in nearly every U.S. state as well as in Canada, Mexico, Europe, Latin America, South America, Southeast Asia, Australia and the Pacific Rim. ALFA International’s basic objective, accomplished through its member firms and their activities, is to improve the quality and efficiency of legal services and to provide those services to clients within a reasonable and value-oriented cost formula across jurisdictions around the world.

www.alfainternational.com
Patrick Michael  
Chair, ALFA International  
Business Litigation Practice Group  
DINSMORE & SHOHL LLP  
Louisville, Kentucky

Jeffrey H. Newman  
Chair, ALFA International  
Retail-Real Estate Practice Group  
SILLS CUMMIS & GROSS, P.C.  
Newark, New Jersey

8:30 a.m. – 9:30 a.m.  
CONSUMER FRAUD CLASS ACTION  
PANEL – THE HYDROGEN PEROXIDE CASE AND OTHER EXPLOSIVE FORMULAS

Some would argue that the current “eco-political climate” is fertile for an upsurge in consumer-oriented class action litigation. The good news: recent cases in several Circuits appear to be raising the bar for class certification.

Moderator:  
Jeffrey J. Greenbaum  
SILLS CUMMIS & GROSS, P.C.  
Newark, New Jersey

Michael H. Freese  
Associate General Counsel  
SIMON PROPERTY GROUP  
Indianapolis, Indiana

Garrett L. Boehm, Jr.  
Attorney  
JOHNSON & BELL, LTD.  
Chicago, Illinois

9:30 a.m. – 9:45 a.m.  
BREAK

9:45 a.m. – 10:45 a.m.  
CRISIS MANAGEMENT

How do you plan for what should never occur and be able to react when it does? Crisis Management is vital to the protection of your corporate brand, but the responses must avoid inferences of potential liability. What are the threats, real or perceived? How fluid is the Company when it comes to addressing an emergency? What should counsel do to be a resource before, during, and after the event? These and other topics will be addressed in this panel presentation.

Moderator:  
Frank M. Grenard  
JOHNSON & BELL, LTD.  
Chicago, Illinois

Dan Reed  
Divisional Vice President  
& Associate General Counsel  
GAMESTOP, INC.  
Grapevine, Texas

Brian F. Corey  
Senior Vice President, General Counsel & Secretary  
GREEN TREE SERVICING, LLC  
St. Paul, Minnesota

10:45 a.m. – 11:00 a.m.  
BREAK

11:00 a.m. – 12:00 p.m.  
STRING OF PEARLS

In this fast-paced session, the panelists will briefly and succinctly highlight recent developments in case law and provide the application and effect of decisions.

DEFENDING THE CEO IN A DEPOSITION  
Darryl M. Bloodworth  
DEAN, MEAD, EGERTON, BLOODWORTH, CAPOUANO & BOZARTH, P.A.  
Orlando, Florida

Karen Tidwall  
WHYTE HIRSCHBOECK DUDEK S.C.  
Milwaukee, Wisconsin

MEDIA & RESEARCH BY JURORS DURING TRIAL  
Teresa J. “Terri” Kimker  
HALLELAND LEWIS NILAN & JOHNSON, P.A.  
Minneapolis, Minnesota

ALLOCATION OF RISK / CONTRACTUAL INDEMNITY  
Charles A. Willmes  
MERRICK, HOFSTEDT & LINDSEY, P.S.  
Seattle, Washington

12:00 p.m. – 1:00 p.m.  
LUNCH BUFFET  
The Ritz-Carlton Ballroom Salon 3

1:00 p.m. – 2:00 p.m.  
MANAGING FOR DISTRESS

The current economic climate requires effective “distress management” whether with vendor contracts, existing executory contracts or third party insolvency proceedings. The panelists will discuss and analyze how to effectively deal with “distressful” relationships.

Moderator:  
S. Keith Hutto  
NELSON MULLINS RILEY & SCARBOROUGH  
Columbia, South Carolina

Anthony Deglomine, III  
Vice-President / Litigation  
HARRIS CORPORATION  
Melbourne, Florida

Tift H. Shepherd  
Senior Legal Counsel  
AKZO NOBEL  
Atlanta, Georgia

Chris Marlin  
Deputy General Counsel & Vice President  
LENNAR HOMES, LLC  
Miami, Florida

Frank J. Perch, III  
HUNTER MACLEAN  
Savannah, Georgia
Friday, June 4, 2010

7:30 a.m. – 8:15 a.m.
BREAKFAST & ROUNDTABLES
The Ritz-Carlton Ballroom Salon 3

A grouping of tables will allow attendees to participate in a discussion of their choice. Each table will be led by an ALFA International attorney and Client Advisory Board (CAB) member. Tables will self-select topics. This format will allow attendees to spend “one-on-one” time with each other and with CAB members.

8:15 a.m. – 11:50 a.m.
GENERAL SESSION
The Ritz-Carlton Ballroom Salons 1 & 2

8:15 a.m. – 9:15 a.m.
PARTNERING BETWEEN IN-HOUSE AND OUTSIDE COUNSEL: THE NEW PARADIGM OF “ALTERNATIVE BILLING” AND “CHANGING NEEDS AND DESIRES”
This panel will enable attendees to better understand the perspectives of in-house counsel with regard to economic and other impacts requiring them to develop new and more effective ways to partner with outside counsel.

Moderators:
C. Michael Ellingburg
DANIEL COKER HORTON & BELL
Jackson, Mississippi

Warner S. Fox
HAWKINS & PARNELL, LLP
Atlanta, Georgia

Jeff Johnson
Executive Vice President & General Counsel
WILSON CONSTRUCTION COMPANY
Portland, Oregon

Thomas E. Best
Senior Counsel & Director of Litigation
HOME DEPOT U.S.A., INC.
Atlanta, Georgia

Stuart Alderdyce
Chief Litigation Counsel/Managing Counsel
AMERICAN EXPRESS
New York, New York

Michelle R. Laine
Associate General Counsel
MASTEC
Coral Gables, Florida

Jim Harris
Managing Attorney & Associate Vice President
LIMITED BRANDS, INC.
Columbus, Ohio

9:15 a.m. – 9:30 a.m.
BREAK

9:30 a.m. – 10:30 a.m.
HANDLING THE DISCOVERY OF CRIMINAL ACTIVITY BY A CORPORATE EMPLOYEE
This panel will explore the sensitivities in appropriately addressing criminal behavior by an employee, from an internal corporate perspective, public relations perspective, and oftentimes most importantly, from a containment perspective.

Moderator:
Peter G. Verniero
SILLS CUMMIS & GROSS, P.C.
Newark, New Jersey

Michael H. Freese
Associate General Counsel
SIMON PROPERTY GROUP
Indianapolis, Indiana

Nathan A. Fishbach
WHYTE HIRSCBOECK DUDEK S.C.
Milwaukee, Wisconsin

Michael A. Schlonsky
VP, Risk Management & Administrative Services
BIG LOTS, INC.
Columbus, Ohio

10:30 a.m. – 10:45 a.m.
BREAK

10:45 a.m. – 11:45 a.m.
PET PEEVES: HOW NOT TO GET FIRED
Signing on a new client is only half the battle. To keep a client, new or existing, there are several key factors. This panel will cover a sampling of pet peeves to avoid getting fired, such as “over-lawyerin,” as well as techniques to enhance the relationship, such as determining the proper frequency of contact.

Moderators:
Scott A. Shanes
STRASBURGER & PRICE, PC
Dallas, Texas

Alan M. Freeman
Vice President
BED BATH & BEYOND
Union, New Jersey

Margaret C. McCulla
Corporate Counsel
COSTCO WHOLESAL CORPORATION
Sterling, Virginia

Jerry M. Cyncynatus
Associate General Counsel
DEVELOPERS DIVERSIFIED REALTY CORPORATION
Beachwood, Ohio

Sheryl Garland
Director of General Liability, Business Litigation & Employment
NORDSTROM, INC.
Seattle, Washington

11:45 a.m. – 11:50 a.m.
CLOSING REMARKS

Jeffrey H. Newman
Chair, ALFA International Retail-Real Estate Practice Group
SILLS CUMMIS & GROSS, P.C.
Newark, New Jersey

11:50 a.m.
“TASTY GOODIES” FOR THE TRIP HOME
An opportunity to enjoy a light lunch, take some treats for the trip home (you can say, “cookie and brownie roadie”), and say “goodbye” to your friends and colleagues.
Faculty Bios

STUART ALDEROTY joined American Express in February of 2002 as its Chief Litigation Counsel and assumed broader responsibilities as Managing Counsel in 2006. In his current role, Stuart manages a broad team that is responsible for the Company’s litigation and all legal issues related to privacy, data security, insurance, consumer disclosures, global advertising and brand management. Prior to joining American Express, Stuart was a litigator in private practice for 17 years.

KATE ANCKETT is Managing Director and owner of London based trend forecasting company GDR Creative Intelligence. GDR provides the world’s leading consumer facing companies with the thought leadership they need to remain ahead in retail and hospitality. GDR’s unique global network of innovators in design, architecture and experiential marketing provides the primary material needed for it to make sense of the consumer world and accurately predict mid term trends. Kate has 13 years experience and counts Harrods, Nike, Sony, GAP, Marks & Spencer, Stanwood Hotels, Barclays, Orange France, Limited Brands, Jones Apparel, L’Oreal, Unilever, P&G, Kraft and Nokia among her clients.

THOMAS E. BEST is Senior Counsel - Litigation at Home Depot U.S.A., Inc. where he leads a group that manages the Company’s Torts and Products Liability litigation. Tom is a certified Six Sigma Green Belt and has been trained as a Six Sigma Black Belt. During Tom’s time at the Company, Tom’s group has pioneered several successful new programs including: National Discovery Counsel, Early Case Assessment and Evaluation, Regionalization of Products Liability Counsel, Regionalization of Torts Counsel, and Alternative Fee Approaches to Torts Litigation. Tom has presented on general liability matters and the relationship between outside and in house counsel on numerous occasions. Prior to joining Home Depot in 2001, Tom worked with the U.S. Securities and Exchange Commission on securities enforcement actions and with Swift, Currie, McGhee & Hiers where he worked on issues related to workers’ compensation, insurance coverage, arson, fraud, and subrogation. Tom is a graduate of the Walter F. George School of Law at Mercer where he served on the Editorial Board as Student Writing Editor. For his undergraduate work, Tom graduated from the University of Virginia.

DARRYL M. BLOODWORTH is the senior litigation attorney and former president of Dean Mead, the ALFA International affiliate firm in Orlando, Florida. He practices in the areas of business and commercial litigation, legal malpractice defense, probate and fiduciary litigation and eminent domain. He has tried commercial and business lawsuits in state and federal courts throughout Florida and elsewhere. Mr. Bloodworth is board certified in civil trial law by The Florida Bar. He is a former president of the Central Florida Chapter of the American Board of Trial Advocates and is a Fellow in the American College of Trial Lawyers. He is also a former president of the Orange County (Florida) Bar Association and a past president of The Florida Bar Foundation. Mr. Bloodworth served on the Board of Governors of The Florida Bar, and has chaired several committees of The Florida Bar. He has been recognized by The Best Lawyers in America as Orlando’s “Bet-the-Company Litigator of the Year” for 2010. He is a graduate of the United States Air Force Academy and the University of Florida College of Law.

GARRETT L. BOEHM, JR. is a shareholder at Johnson & Bell, Ltd. Mr. Boehm concentrates his practice in appellate law, business litigation, employment law, and environmental law. With regard to class or collective action litigation, he handles the defense of disputes involving allegations of consumer fraud, violation of federal statutes such as the Telephone Consumer Protection Act, the Fair Credit Reporting Act, and the Fair Labor Standards Act. These matters have been primarily in Midwest state and federal courts. Further, Mr. Boehm has prosecuted and defended appeals in a wide array of tort, contract, and administrative law matters. In addition, Mr. Boehm counsels corporations, public entities and individuals in cases alleging violation of federal and state environmental statutes and regulations, and employment and labor dispute issues. Mr. Boehm is a member of the Illinois State Bar Association and the Illinois Appellate Lawyers Association. Mr. Boehm graduated with Honors from IIT Chicago-Kent College of Law in 1999 and with Honors from Principia College in 1996. He now lives in Chicago with his wife and son.

BRIAN F. COREY has 23 years of consumer lending and banking law experience. He is responsible for legal and compliance services relating to Green Tree Servicing’s loan servicing, origination, acquisition, and insurance operations as well as corporate, litigation, regulatory, bankruptcy and employment matters. Before joining Green Tree in 1995, Mr. Corey was a vice president and assistant general counsel at ITT Consumer Financial Corporation. He was in private practice in Minneapolis before joining ITT in 1986. Mr. Corey is a member of the American Bar Association’s Consumer Financial Services Committee and the Governing Committee of The Conference on Consumer Finance Law. He graduated cum laude from the William Mitchell College of Law, Saint Paul, Minnesota, and earned a bachelor’s degree in physiology from the University of Minnesota.
JERRY M. CYNCAHY is Associate General Counsel for Developers Diversified Realty Corporation, a publicly traded real estate investment trust based in Beachwood, Ohio. Developers Diversified owns and operates 740 shopping centers situated in 45 states, Puerto Rico and Brazil totaling approximately 162 million square feet of retail space. Mr. Cyncahy joined Developers Diversified in 1985 as a staff attorney. His current responsibilities include the supervision of all leasing and lease administration operations for Developers Diversified’s Legal Department which generated leases and related documents for approximately 6.5 million square feet of retail space in 2005 and 2006. Mr. Cyncahy earned his B.A degree from The Ohio State University and his J.D. from The University of Toledo. He is a member of the Cleveland and Ohio State Bar Associations.

ANTHONY DEGLIME, III. is a Vice-President of Harris Corporation, in Melbourne Florida, and has been since 2002. His responsibilities include managing all dispute resolution, including commercial, tort, intellectual property, bankruptcy and labor issues; M&A due diligence; supporting compliance functions for Commercial Operations, EHS (Environmental, Health & Safety), and Risk Management; Real Estate; Investigations; Record Retention; and managing outside counsel as well as the in-house Legal Department. His prior legal experience includes stints with Kelley, Drye & Warren in Miami and Dean Mead in Orlando, after graduating with honors from University of Stetson College of Law. He attended the University of Florida as an undergraduate. He is a former member of the AAA National Committee on Complex Commercial Case ADR.

C. MICHAEL ELLINGBURG has been engaged in the practice of business and commercial litigation since his employment by the ALFA International Mississippi law firm of Daniel Coker Horton & Bell, P.A. in May, 1976. Mike is AV rated by Martindale Hubbell, has been consistently listed in Best Lawyers In America in the area of Commercial Litigation since 1995, is listed in Who’s Who In American Law, and was named as a Top Commercial Litigation Lawyer by the American Lawyer and Corporate Counsel in 2006. His practice primarily focuses on the resolution of large and complex cases arising from a broad range of business disputes, including business interruption losses, financial and banking transactions, industrial and commercial construction projects, manufacturer/distributor relationships, real estate disputes, and legal entity governance and ownership disputes. Mike graduated from Millsaps College in 1973 and from the University of Mississippi School of Law in 1976. More detailed information is available at www.danielcoker.com

NATHAN A. FISCHBACH is a shareholder at Whyte Hirschbock Dudek S.C., where he focuses upon complex civil and white collar litigation as well as representing corporations, governmental entities and professionals in compliance issues. Prior to joining the firm in 1993, he served for over 13 years in the U.S. Attorney’s Office for the Eastern District of Wisconsin, where his last post was Interim U.S. Attorney. In 2008, Mr. Fishbach was named as one of the 22 recipients of the Wisconsin Law Journal’s Leaders in the Law Award. Mr. Fishbach is a co-author of Federal Criminal Restitution, published by Thomson West. Mr. Fishbach co-authored Addressing Allegations of Corporate Crimes: Initial Considerations for the Corporate Counsel (a chapter in a business law text). An ALI member, Mr. Fishbach served as President of the Milwaukee Bar Association and Founding President of the Eastern District of Wisconsin Bar Association.

WARNER S. FOX is a senior partner with the ALFA International law firm of Hawkins & Parnell, LLP. Warner has practiced at Hawkins & Parnell for more than 25 years. His practice focuses on catastrophic accident litigation primarily arising from matters involving transportation accidents, premises and products liability. Through the years, Warner has tried numerous cases involving many types of tort matters. He is often called upon by his clients to handle catastrophic matters in other jurisdictions. Warner developed a subspecialty in defending brain injury cases based upon his many years of experience in dealing with them. He is a member of the Defense Research Institute. He is a Past President, Executive Vice President, Secretary/ Treasurer, and Director of the Georgia Defense Lawyers Association. Mr. Fox co-founded the Young Lawyers Section High School Mock Trial Competition, and was voted as one of Georgia’s Super Lawyer from the year 2004 – 2009.

ALAN M. FREEMAN is Vice President - Real Estate Counsel for Bed, Bath & Beyond Inc., located in Union, New Jersey, which operates over 1000 stores (Bed Bath & Beyond, Christmas Tree Shops, Buy Buy Baby and Harmon) throughout the United States and Canada. He supervises the company’s Real Estate Legal Department and his practice includes such areas as lease and purchase negotiations, landlord-tenant disputes, architectural/construction matters and real estate accounting issues. Prior to joining the company, he was with Toys R Us, Inc. in Paramus, New Jersey and in private practice in New York City. He has been a speaker at past law conferences, including those for the International Council of Shopping Centers (ICSC), Continuing Legal
Education (CLE) and ALFA International. Mr. Freeman received his undergraduate degree from Brown University and his J.D. from New York University.

MICHAEL H. FREESE earned his J.D. degree from Indiana University School of Law, Bloomington, Indiana, in 1983. He received a B.A. from Indiana University in 1977. Mike is currently Associate General Counsel for Legal Operations with Simon Property Group and has been with the company for over 12 years. Mike’s responsibilities include supervision of litigation, working with governmental agencies, labor and employment matters, property management and corporate operations, general corporate matters and any other unusual or difficult matters where legal support may come in handy. Prior to joining Simon’s law department, Mike worked as a Senior Trial Attorney for the EEOC and a Deputy State Public Defender in Indiana.

SHERYL GARLAND is the Corporate Director of Claims and Litigation in the Risk Management Department of Nordstrom, Inc., one of the nation’s leading fashion specialty retailers, with 155 US stores located in 27 states. She has served in this capacity for over 10 years, and, in addition to managing claims, she is responsible for evaluating trends and developing training and prevention programs. Prior to moving in-house, Ms. Garland was a litigator, with Nordstrom as her client. She truly understands her client as she previously worked on the sales floor at Nordstrom for more than 8 years.

JEFFREY J. GREENBAUM is a member of the New Jersey and New York law firm of Sills Cummis & Gross P.C. where he co-chairs the firm’s Business Litigation Section and chairs its Class Action Defense Practice Group. Mr. Greenbaum has handled class actions of national prominence, chaired the ABA Section of Litigation Class Actions & Derivative Suits Committee and is currently a national officer of the ABA Section of Litigation. He is a frequent lecturer in the class action field. Mr. Greenbaum was a member of the ABA President’s Class Action Task Force, a group that developed the ABA position on federal legislation seeking class action reform, and was a presenter before the U.S. Supreme Court’s Advisory Committee on Civil Rules at its Class Action Conference. Mr. Greenbaum is a Certified Civil Trial Attorney, a past President of the Association of the Federal Bar of New Jersey, and on the Advisory Board of the BNA Class Action Litigation Report. Mr. Greenbaum is listed in the Best Lawyers in America, Chambers USA Guide to America’s Leading Lawyers for Business, New Jersey Super Lawyers and was also voted as one of the “Top 100 New Jersey Super Lawyers” in 2006 and 2008 by New Jersey Super Lawyers. He is a graduate of the Wharton School of the University of Pennsylvania and University of Michigan Law School (cum laude).

FRANK M. GRENNARD is a member of the Chicago ALFA International firm of Johnson & Bell, Ltd. which he joined as Chair of the firm’s Commercial Practice Group in 2008. Prior to joining Johnson & Bell, Frank was a member of the Des Moines, IA ALFA International firm of Whitfield & Eddy, PLC. Frank’s experience includes 10 years as a radio news editor and reporter in both Los Angeles and Chicago. A 1977 graduate of Northwestern University School of Law, Frank has been called upon by clients to act as an initial “legal responder” in corporate crisis situations including refinery explosions and multiple murder situations where the need for legal advice was coupled with the need to provide information to the public to maintain the credibility of the client and the continuity of the corporate message. Frank’s practice concentrates in commercial transactions, commercial real estate, and environmental law. He is licensed to practice law in Illinois, Iowa, Indiana, Nebraska and Michigan. Frank is a member of the Illinois State Bar Association where he is vice-chair of its Corporate Law Departments Section Council and CLE coordinator of the Standing Committee on Military Affairs. He is also a member of the Iowa State Bar Association and sits on both its Corporate Counsel Section and Military Affairs Committee.

JIM HARRIS is the Managing Attorney and Associate Vice President of Ohio based retailer Limited Brands, Inc. Limited Brands, through Victoria’s Secret, Pink, Bath & Body Works, C.O. Bigelow, La Senza, White Barn Candle Co. and Henri Bendel, operates approximately 3,000 specialty stores. Jim supervises a team of attorneys and paralegals responsible for all leasing and real estate related matters for the Enterprise. Jim is also in charge of risk management and all insured litigation as well as the company’s E-discovery hold process. Prior to joining Limited, Jim worked for several national retailers in various in-house counsel roles. While at Wal-Mart, Jim was an Assistant General Counsel in the real estate division and was asked to spend 90 days in Tokyo where he set-up an in-house legal department for the Seiyu grocery store chain. Jim graduated from Bethany College, in West Virginia and Capital Law School in Columbus. He attended a semester at American University in Washington, D.C. where he interned for former U.S. Senator Daniel Patrick Moynihan. Jim has an undergraduate degree in Political Science and History as well as a minor in Marketing Communications.

S. KEITH HUTTO is a partner of Nelson Mullins Riley & Scarborough LLP in Columbia where he practices in the areas of complex business litigation, including business torts,
class actions, contract law, franchise and distribution litigation, fraud and financial matters. Mr. Hutto has extensive experience in the management and trial of complex business litigation in state and federal courts throughout the United States. Mr. Hutto currently chairs the firm’s Franchise and Product Distribution Litigation Group, a team of lawyers dedicated to the management and trial of complex franchise disputes for numerous local, regional and national clients. Mr. Hutto is a member of the American Board of Trial Advocates, and is listed in The Best Lawyers in America, South Carolina “Super Lawyers”, The International Who’s Who of Business Lawyers and Corporate Counsel Magazine’s Best Lawyers. Mr. Hutto earned a J.D. from the University of South Carolina School of Law in 1982. During law school, he was a member of the Order of Wig and Robe, the National Moot Court Team, and Phi Delta Phi. He earned a B.S. in Microbiology, cum laude, from Clemson University in 1979.

WILLIAM E. IRELAND is a Partner in Haight, Brown & Bonesteel’s Los Angeles office and group leader of the Business Solutions practice group. His practice focuses on intellectual property, real property, environmental litigation and related business torts. He has extensive experience in handling matters at all phases of dispute resolution from negotiation, counseling, alternative dispute resolution to trial. Mr. Ireland represents clients on matters involving real property issues, commercial transactions, trade secret disputes, and applying equitable remedies, injunctions and temporary restraining orders. Representative clients include real property developers, public entities, property managers, financial services companies, and importers.

Examples of matters Mr. Ireland has handled include, representing a lead defendant in 900 plus plaintiff coordinated matters arising from claimed environmental exposure; commercial litigation, employment and intellectual property matters for a creative marketing and merchandise solutions company; as well as alleged violations of the California Unfair Business Practices Act (Business & Professions Code § 17200).

JAMES R. JARROW is a partner in the law firm of Baker Sterchi Cowden & Rice, L.L.C., with offices in Kansas City, Missouri and Overland Park, Kansas. He regularly tries lawsuits, as he practices in civil litigation in both state and federal courts. Mr. Jarrow regularly represents retailers and property owners, including the world’s largest retailer. He has lectured to various professional groups on litigation issues. Mr. Jarrow is the Professional Negligence Editor for the Missouri Bar Courts and CLE Bulletin. Mr. Jarrow earned his B.A. degree from Indiana University and his J.D. degree, with honors, from Washburn University (Order of Barristers, Law Journal). As a trained mediator and on the Federal Court approved list for Missouri, Mr. Jarrow understands how to favorably resolve cases without going to trial. My Jarrow may be contacted at Jarrow@bscr-law.com or by calling 816-471-2121.

JEFF JOHNSON is Executive Vice President & General Counsel for Wilson Construction Company, which is an electrical utility contractor that constructs major overhead and underground power transmission lines, substations and distribution lines for most of the major utilities around the country. Wilson Construction is based in Oregon, has offices in Tacoma, Sacramento, Phoenix and Albuquerque, is licensed in 46 states, and owns 6 helicopters which are used for construction. In addition to his duties as Executive Vice President, as General Counsel he is responsible for all risk management and asset protection, including litigation management, insurance, worker’s compensation, safety, environmental, aviation and contractual risk transfer and liabilities. Prior to joining Wilson Construction Company, Mr. Johnson was in private practice for 24 years as a trial attorney specializing in a broad range of civil litigation. He is a member of the Oregon State Bar (OSB), Oregon’s U.S. District Court and the Ninth Circuit Court of Appeals. He is also past chair of the OSB Practice and Procedure Committee and recipient of the OSB President’s Membership Service Award, and has spoken at numerous conferences on subjects such as Evidence, Jury Selection and Trial Themes, and Arguing Damages for the Defense.

JULIE M. KENNEDY is a shareholder with the law firm of Johnson & Bell, Ltd. in Chicago, Illinois, one of the Midwest’s premier litigation firms with expertise in complex cases of all types. Ms. Kennedy concentrates her practice in the retail industry in both commercial and general litigation. She has tried cases to verdict in Cook County and the surrounding districts. She currently represents all retail pharmacies and distributors as Chicago Counsel in the Vioxx litigation. She has also represented a national drug store chain coordinating multi-district litigation involving mass torts. She serves on the ALFA International Retail/Real Estate Practice Group Steering Committee.

TERESA J. “TERRI” KIMKER is a shareholder with the ALFA International firm of Halleland Lewis Nilan & Johnson, P.A., in Minneapolis, Minnesota. She has a broad-ranging business litigation and trial practice, representing large and small clients in a variety of industries, including financial services, energy, telecommunications, and healthcare. Her experience also includes representing banks, insurance companies, and brokerage firms in fiduciary and securities and civil fraud litigation. Terri has successfully tried numerous cases in state and federal courts and before arbitration
panels. Ms. Kimker is a member of the steering committee of the Business Litigation Practice Group of ALFA International, and she is the Chair of Halleland’s Commercial Litigation Practice Group. She has taught Pretrial Skills at the University of Minnesota Law School as an Adjunct Professor. Ms. Kimker received her B.A. and J.D. degrees from the University of Minnesota.

Michele R. Laine is Associate General Counsel for MasTec, Inc, based in Coral Gables, Florida. Ms. Laine manages litigation matters in a wide range of commercial settings across the country and works with outside counsel in mergers and acquisitions. Ms. Laine also provides general counsel to all aspects of MasTec’s business operations. Prior to joining MasTec, Ms. Laine was in private practice. Ms. Laine is a graduate of the University of Florida College of Law and the Connecticut College.

Chris Marlin is a Vice President of Lennar Homes and Lennar Homes of California, where he serves as a legal adviser to the General Counsel on legal matters and in a business role on matters relating to the company’s large urban redevelopments in San Francisco. Marlin is also head of crisis management firm Sistrick and Company’s Miami office. He graduated from Emory University School of Law as its Most Outstanding Graduating Student in 1997, an honor he also earned upon graduation from the University of Central Florida. He has also served as an adjunct professor of constitutional law at UCF. Chris is a product of the Carter Presidential Center’s celebrated conflict resolution program, where he worked with foreign service, former heads of state, and international nongovernmental organizations in connection with crises and conflicts in Northern Ireland, Georgia’s Abkhazian conflict, and the Rwandan genocide and reconciliation process. Chris has published a chapter in a national security textbook titled “Terrorism, War, and Freedom of the Press: Suppression and Manipulation in Times of Crisis,” and an often-cited article on just war theory based on his work in the Carter Presidential Center’s conflict resolution program. A Renaissance Institute attendee, he also serves as a director of the Florida Bar Foundation and on the Board of Advisors to the University of Florida’s Bergstrom Center for Real Estate Studies.

Margaret C. McCulla is Corporate Counsel for Costco Wholesale Corporation in charge of the legal aspects of Costco’s land acquisition and development activities along the Eastern seaboard of the United States, in Ontario and in Puerto Rico. Ms. McCulla has been employed by Costco since April 1999. Before joining Costco, Ms. McCulla was general counsel and senior vice president of The Artery Group, a retail and residential development company operating in the mid-Atlantic region. Prior to her stint at The Artery Group, Ms. McCulla practiced law for nine years with the Washington, DC office of Gibson, Dunn & Crutcher in the fields of commercial real estate and corporate law. Before earning her law degree, Ms. McCulla worked in a variety of positions at the U.S. Department of Housing and Urban Development, mainly in the areas of multifamily housing finance and management. Ms. McCulla obtained her JD magna cum laude from Georgetown University Law Center in Washington, DC and her BA cum laude from Lawrence University in Appleton, Wisconsin. She is a member of the bars of the State of Maryland and the District of Columbia.

Bart McKay is Associate General Counsel for McLane Company, Inc., the largest non-insurance operating unit of Berkshire Hathaway Inc. McLane is a $34 billion supply chain services company, providing grocery and foodservice distribution to thousands of convenience stores, mass merchants, warehouse clubs, drug stores, military locations and chain restaurants throughout the United States. A 1992 graduate of Baylor University and 1995 graduate of Baylor University School of Law, Mr. McKay is a Texas native who has been with McLane since 2002 following private practice in Dallas with Jones Day and Hughes & Luce.

Patrick Michael is a partner in the Louisville, Kentucky ALFA International firm of Dinsmore & Shohl. He is a trial lawyer whose practice is concentrated in the area of commercial and general litigation including contract and business disputes, non-competition agreements, and litigation involving the Uniform Commercial Code. He is also engaged in employee benefit litigation under the Employee Retirement Income Security Act. In addition, Patrick represents professionals in malpractice actions including accountants, attorneys and other miscellaneous professionals. He has recently conducted a number of seminars concerning e-discovery, document retention programs and identity theft. Patrick was awarded a B.F.A. in acting and an M.F.A. in directing from the University of Illinois, an M.B.A. from Bellarmine University and a Juris Doctor from the University of Louisville. He has attended a number of National Institute of Trial Advocacy programs and is a certified NITA instructor. Patrick is chair of ALFA International’s Business Litigation Practice Group.

Michael J. Murphy is a partner of the Albany, New York ALFA International firm of Carter, Conboy, Case, Blackmore, Maloney & Laird, P.C. and Vice Chair of ALFA International. Mr. Murphy is a trial attorney handling complex litigation with an emphasis on employment law, commercial litigation and defending claimed violations of civil rights. He maintains an active trial practice in state and federal courts as well as before the EEOC and the New York State Division.
for Human Rights. He represents clients in matters related to governmental investigation and regulatory compliance. He is the immediate Past President of the Federal Court Bar Association for the Northern District of New York.

JEFFREY H. NEWMAN is a senior partner, member of the executive and management committees, and Chair of the Real Estate Department of Sills, Cummis & Gross, a New Jersey-based law firm with offices at Rockefeller Center, New York City and Princeton, New Jersey.

Mr. Newman has written numerous articles which can be obtained either from him directly at jnewman@sillscummis.com or from the firm’s website, www.sillscummis.com. Mr. Newman speaks on a national basis on negotiating, leadership and marketing and has authored Hear With Your Heart: Mastering the Art and Skill of Listening. To learn more about Mr. Newman’s book or other publications or to have Mr. Newman speak at your next event, visit www.jeffreyhughnewman.com.

CHRISTOPHER A. PAGE is a partner with ALFA’s Raleigh, North Carolina firm of Young Moore and Henderson, P.A. Chris practices in the field of general civil litigation, with special emphasis on the defense and representation of clients in the fields of business litigation, employment litigation, product liability, trucking liability, retail and premises liability, and insurance coverage and litigation. He represents numerous national retail clients on a state-wide basis, including ALFA International clients Cracker Barrel Old Country Store, Ruby Tuesday, and U-Haul. Chris received his undergraduate degree from Duke in 1989 and his J.D. from Yale Law School in 1992.

FRANK J. PERCH, III is the head of the Bankruptcy and Creditors’ Rights practice group at Hunter Maclean Exley & Dunn, P.C., in Savannah, GA. His practice includes representation of local, regional and national financial institutions, landlords, vendors and other creditors in business and consumer bankruptcies, workouts and loan enforcement, as well as representation of debtors, creditors’ committees and other interested parties in bankruptcy proceedings. Prior to joining Hunter Maclean in 2005, Mr. Perch was the Assistant United States Trustee for the District of Delaware. Mr. Perch is a graduate of Haverford College and the University of Pennsylvania Law School.

He has spoken on bankruptcy issues at the Pennsylvania Bar Institute, the National Bankruptcy Training Institute of the U.S. Department of Justice, the Practising Law Institute, the Coastal Bankruptcy Law Institute, and the Emory Bankruptcy Developments Journal Symposium. He is admitted to practice in Georgia, New Jersey and Pennsylvania, as well as the Courts of Appeals for the Third and Eleventh Circuits.

DAN REED is Divisional Vice President and Associate General Counsel of GameStop Corp., the world’s largest video game and entertainment software retailer. GameStop operates more than 6,300 retail stores throughout the United States and 17 other countries. Mr. Reed is one of three in-house lawyers at GameStop, and his practice involves all legal functions at the company, including litigation, real estate, contracts, employment, intellectual property, and international operations. He is a graduate of the University of Texas School of Law and practiced commercial litigation at Jackson Walker LLP prior to joining GameStop in 2006.

MICHAEL A. SCHLONSKY joined Big Lots, Inc. (f/k/a Consolidated Stores Corporation) in 1993, and has held a number of titles of increasing responsibility since then. He is currently the company’s Vice President of Associate Relations and Risk Management, a title he has held since 2005. Prior to joining Big Lots, Mr. Schlonsky practiced law with Schottenstein, Zox & Dunn in the firm’s Labor and Employment practice group. Mr. Schlonsky received his bachelor’s degree from Northwestern University and his Juris Doctorate from The Ohio State University College of Law. Mr. Schlonsky is a member of the Columbus Bar Association, the Ohio Bar Association, the American Bar Association and the American Corporate Counsel Association.

SCOTT A. SHANES is a partner with the law firm Strasburger & Price LLP in Dallas, Texas. Mr. Shanes has a broad-ranging business litigation and trial practice, including representation of clients in real estate, contract, and securities-related matters. He has successfully tried numerous litigation and arbitration matters to verdict/decision in both federal and state courts in Texas and Missouri. Mr. Shanes earned his B.A. from The Ohio State University and his J.D. from the University of Texas at Austin.

TIFT H. SHEPHERD is Senior Legal Counsel for Akzo Nobel Inc. in Atlanta, GA. Prior to joining Akzo Nobel, Ms. Shepherd was a Member of the law firm Troutman Sanders, LLP in Atlanta. Akzo Nobel is a global company with offices in over 60 countries and over 60,000 employees worldwide. Akzo Nobel is the world’s largest coatings manufacturer and home to some of the best-known brands in the paint industry, with its products supplied to airplanes, yachts, spacecraft, automobiles, homes and offices. In addition, Akzo Nobel is a world leader in the manufacture of specialty chemicals, including industrial and pulp and paper chemicals. Ms. Shepherd has worked in a variety of areas including litigation and providing transactional support to the company’s business divisions. Ms. Shepherd received her undergraduate and law degrees from the University of Georgia.
GREGORY D. SUCKOW is an attorney for Regis Corporation, headquartered in Minneapolis, Minnesota. Regis Corporation is the beauty industry’s global leader in beauty salons, hair restoration centers and cosmetology education and owns, franchises or holds ownership interests in over 12,900 worldwide locations. Mr. Suckow’s primary focus is on real estate related matters, including working with local and national landlords. Prior to joining Regis in 2007, he worked as a leasing agent and property manager in commercial real estate for nearly a decade. In addition, he is an adjunct instructor at the William Mitchell College of Law in St. Paul, Minnesota. Mr. Suckow earned his B.A. in Media Communications from Truman State University in Kirksville, Missouri in 1992 and his J.D. from William Mitchell in 2006 and is a member of the Minnesota State Bar Association.

KAREN TIDWALL is a shareholder at Whyte Hirschboeck Dudek S.C., where she is a member of the Litigation Department and her firm’s Recruiting and Diversity Committees. Ms. Tidwall has experience resolving a variety of complex commercial and business disputes for business clients including contract disputes, business tort, partnership and small business disputes, contested trust matters, product liability claims against manufacturers and distributors, all types of real estate-related disputes, and creditors’ rights litigation. Ms. Tidwall serves as a co-editor of the ALFA International Business Litigation Practice Group’s Business Litigation Update and is a member of ALFA International’s Women’s Initiative Practice Group Steering Committee. She received her J.D., cum laude, from Creighton University School of Law.

PETER G. VERNIERO is a member of Sills Cummins & Gross P.C., in Newark, N.J. He chairs the Firm’s corporate internal investigations and appellate practice groups. He joined the firm in September 2004 after a decade of public service in senior positions within the executive and judicial branches of state government. Appointed by New Jersey Governor Christine Todd Whitman as her chief counsel and then her chief of staff, Mr. Verniero became Attorney General of New Jersey in 1996. While Attorney General, Mr. Verniero personally argued several landmark appeals. He appeared, for example, in defense of Megan’s Law before the United States Court of Appeals for the Third Circuit, which upheld the measure in 1997. At the time, the court’s decision was the first federal appeals court decision in the nation to uphold a state’s version of Megan’s law. Mr. Verniero was appointed to the Supreme Court of New Jersey in 1999. As a justice, he authored numerous judicial opinions touching on a wide range of civil and criminal areas. He has given numerous lectures on the subject of effective appellate advocacy. Mr. Verniero graduated summa cum laude from Drew University in 1981, where he was a member of Phi Beta Kappa. He graduated with honors from Duke University School of Law in 1984.

CHARLES A. WILLMES practices in general litigation with an emphasis on products liability. He represents manufacturers of heavy equipment, consumer appliances, pharmaceuticals, and medical devices. His practice includes representation of large retailers in premises liability cases, he has extensive experience in crane accident litigation, and he also regularly defends construction site accidents, liquor liability cases, fire loss litigation, trucking accidents, toxic exposure, and commercial litigation, including defense of class actions and other complex litigation. Mr. Willmes received his B.A., magna cum laude, from the University of Redlands in 1990 and his J.D., cum laude, from the University of California, Hastings College of the Law in 1993. He is admitted to the Washington State Bar Association and the United States District Court for the Western District of Washington. In 2007 he was named a Washington Law & Politics magazine “Rising Star®.”

RYAN L. WINTER is an attorney with Hall & Evans, LLC, ALFA International’s Denver, Colorado law firm. He represents a wide range of businesses, and has litigated commercial and tort cases in state and federal court. A significant portion of his practice focuses on litigating cases for retailers, including defense of premises liability and pharmaceutical malpractice cases. He has lectured on a host of litigation related topics. He was admitted to practice law in 2000, after graduating from the University of Colorado School of Law. Prior to joining Hall & Evans, he was a Judicial Clerk for the Honorable Nancy E. Rice of the Supreme Court of Colorado, and also worked for the Colorado Attorney General’s Office. He currently serves on the ALFA International Retail Practice Group Steering Committee. He may be contacted at winterr@hallevans.com.
General Information

MEETING LOCATION
The Ritz-Carlton, Palm Beach
100 South Ocean Boulevard
Manalapan, FL 33462
Phone: (561) 533-6000
Fax: (561) 588-4202
Website: www.ritzcarlton.com

REGISTRATION
Please contact your ALFA International attorney to register.
The last day to register for the seminar is **Wednesday, May 26, 2010**.
No refunds will be issued after this date.

HOTEL
ALFA International Room Block Rate:
$209.00 per night, single or double occupancy

The ALFA International room block at The Ritz-Carlton, Palm Beach
expires on **Tuesday, May 11, 2010**. It is possible that the room block
will fill up by this date, so make sure to **REGISTER EARLY**.

Hotel reservations are requested by completing the seminar registration
process. Please contact your ALFA International attorney to register.

CLE CREDIT
ALFA International certifies that this activity has been approved for
CLE credit in the amount of 7.75 hours and 1.0 hour of Ethics Credit.
Furthermore, participating speakers may be credited with additional
CLE time pursuant to state CLE rules.

**ATTENDANCE IS OPEN ONLY TO MEMBERS OF ALFA INTERNATIONAL AND THEIR INVITED GUESTS.**

TO CONTACT ALFA INTERNATIONAL:
ALFA International
980 N. Michigan Avenue
Suite 1180
Chicago, Illinois 60611

Phone: 312-642-ALFA (2532)
Fax: 312-642-5346
Email: kgarcia@alfainternational.com