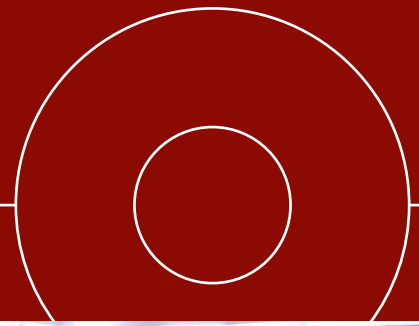


ALFA INTERNATIONAL

THE GLOBAL LEGAL NETWORK



Teamwork for Tomorrow: Legal Strategies for Real Estate Success

2008 Retail - Real Estate Practice Group Seminar

June 11-13, 2008
The Ritz Carlton Palm Beach
Palm Beach, Florida

www.alfainternational.com

Teamwork for Tomorrow: Legal Strategies for Real Estate Success

In challenging economic times, real estate professionals face numerous obstacles to success. These obstacles have been heightened by (i) the consolidation of both retailers and landlords, (ii) a heightened difficulty in managing crises due to the pervasiveness of the internet, (iii) the growth of class action litigation, and (iv) changing demographics. In order to minimize and manage the risks associated with these trends, retailers must team with legal counsel to successfully navigate this landscape. Crafting effective strategies which blend the business and legal considerations to both avoid and escape liability are keys to success.

ALFA International is proud to present its Sixth Retail – Real Estate Practice Group Seminar, Teamwork for Tomorrow: Strategies for Retail-Real Estate Success. Continuing the focus of prior seminars, the Retail – Real Estate Practice Group provides a forum in which representatives from the real estate and retail industries, and their legal partners, explore the central issues and recent trends which are currently presenting them with problems and exposures. The program will address both current and future challenges.

Keynote speaker

David A. Schulman

President

CHAINLINKS RETAIL ADVISORS, INC.

Atlanta, Georgia

ABOUT ALFA:

ALFA International is the premier global network of law firms with over 8,000 attorneys based in over 150 major metropolitan areas in the United States and worldwide. ALFA attorneys serve our clients' needs in big cities and small towns alike. ALFA's goal is to educate its members and their clients on the issues and problems facing specific businesses or industries. This seminar and its prestigious faculty are designed to meet that goal.

Wednesday, June 11, 2008

6:30 p.m. – 9:30 p.m.

WELCOME RECEPTION & DINNER BUFFET

Pool Area

Attire: Resort Casual (no business suits or ties required)

Thursday, June 12, 2008

7:30 a.m. – 8:45 a.m.

BREAKFAST BUFFET

Salon 2

Attire: Business Casual

8:45 a.m. – 4:30 p.m.

GENERAL SESSION

Salon 3

8:45 a.m. – 9:00 a.m.

WELCOMING REMARKS

Richard L. Hetke

CEO

ALFA INTERNATIONAL

Chicago, Illinois

Jeffrey H. Newman

Practice Group Chair and Program Chair

SILLS CUMMIS & GROSS, P.C.

Newark, New Jersey

9:00 a.m. – 10:00 a.m.

“DEAL STALLERS” – KEY ISSUES DELAYING REAL ESTATE DEALS

This section of the seminar will focus on the issues which stall and delay deals. The panel will discuss issues commonly experienced by real estate lawyers and their clients involving retail leases (from both the tenants and landlord perspectives), sales and acquisitions.

Craig M. Cousins (Moderator)

LEAKE & ANDERSSON, LLP

New Orleans, Louisiana

Joseph B. Conn

Vice President and Associate General Counsel

PETSMART, INC.

Phoenix, Arizona

Jerry M. Cyncynatus

Associate General Counsel

DEVELOPERS DIVERSIFIED REALTY CORPORATION

Beachwood, Ohio

Alan M. Freeman
Vice President
BED BATH & BEYOND
Union, New Jersey

Michael Hunter Freese
Associate General Counsel
SIMON PROPERTY GROUP
Indianapolis, Indiana

Margaret C. McCulla
Corporate Counsel
COSTCO WHOLESAL
Sterling, Virginia

**10:00 a.m. – 10:15 a.m.
BREAK**

**10:15 a.m. – 11:15 a.m.
RECENT CASES AFFECTING YOUR COMPANY'S BUSINESS -
"A STRAND OF TAKE-AWAY PEARLS"**

This program will address the impact of a wide variety of recent cases affecting retail-real estate industry participants.

Jill D. Laney (Moderator)
COSGRAVE VERGEER KESTER LLP
Portland, Oregon

Schaun D. Henry
MCNEES WALLACE & NURICK LLC
Harrisburg, Pennsylvania

James R. Jarrow
BAKER STERCHI COWDEN & RICE L.L.C.
Kansas City, Missouri

Kathleen McCaffrey Baynes
CARTER, CONBOY, CASE, BLACKMORE,
MALONEY & LAIRD, P.C.
Albany, New York

Clayton B. Gantz
STEEFEL, LEVITT & WEISS
San Francisco, California

Julie M. Kennedy
JOHNSON & BELL, LTD.
Chicago, Illinois

Sean J. Milano
MORRISON MAHONEY LLP
Boston, Massachusetts

**11:15 a.m. – 12:00 noon
ROUND TABLE DISCUSSION**

Salon 2

A grouping of tables will allow attendees to participate in a discussion of their choice. Tables will self-select topics.

Michael P. Clemens (Moderator)
BUTT THORNTON & BAEHR, P.C.
Albuquerque, New Mexico

ROUNDTABLE LEADERS:

Joseph B. Conn
Vice President and Associate General Counsel
PETSMART, INC.
Phoenix, Arizona

Jerry M. Cyncynatus
Associate General Counsel
DEVELOPERS DIVERSIFIED REALTY CORPORATION
Beachwood, Ohio

Alan M. Freeman
Vice President
BED BATH & BEYOND
Union, New Jersey

Michael Hunter Freese
Associate General Counsel
SIMON PROPERTY GROUP
Indianapolis, Indiana

Sheryl Garland
Director of General Liability, Business Litigation & Employment
NORDSTROM, INC.
Seattle, Washington

Elliot L. Hurwitz
Chief Commercial Counsel
CHICAGO TITLE INSURANCE COMPANY
New York, New York

Margaret C. McCulla
Corporate Counsel
COSTCO WHOLESAL
Sterling, Virginia

**12:00 noon – 1:15 p.m.
LUNCH BUFFET**

Salon 2

1:15 p.m. – 2:00 p.m.

KEYNOTE ADDRESS

Salon 3

David A. Schulman

President

CHAINLINKS RETAIL ADVISORS, INC.

Atlanta, Georgia

2:00 p.m. – 3:00 p.m.

**MAINTAINING A SUCCESSFUL CLIENT RELATIONSHIP:
A PRIMER FOR OUTSIDE COUNSEL**

Signing on a new client may seem like a job well done, however, it is only half the battle. In order to keep a client, even one who has been with your firm for years, it is important to maintain a successful client relationship. Like all associations, there are several key factors that will help make it a success. This panel will cover a number of these issues including obvious topics such as knowing your client's business, their particular needs and understanding their own internal pressures, to more obscure matters, like how often you should follow-up with your client/ opposing counsel or party and the issue of "overlawyering" - determining the proper frequency and amount of client contact.

Julie M. Kennedy (Moderator)

JOHNSON & BELL, LTD.

Chicago, Illinois

Joseph B. Conn

Vice President and Associate General Counsel

PETSMART, INC.

Phoenix, Arizona

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NORDSTROM, INC.

Seattle, Washington

Elliot L. Hurwitz

Chief Commercial Counsel

CHICAGO TITLE INSURANCE COMPANY

New York, New York

Margaret C. McCulla

Corporate Counsel

COSTCO WHOLESALE

Sterling, Virginia

3:00 p.m. – 3:15 p.m.

BREAK

3:15 p.m. – 4:30 p.m.

KEY ISSUES IN COMMERCIAL INSURANCE AND TITLE INSURANCE

This program will address a variety of premises insurance and title insurance issues.

Kathleen McCaffrey Baynes (Moderator)

CARTER, CONBOY, CASE, BLACKMORE,

MALONEY & LAIRD, P.C.

Albany, New York

James E. Branigan

President & CEO

OMEGA RISK MANAGEMENT LLC

Centerpoint, New York

Elliot L. Hurwitz

Chief Commercial Counsel

CHICAGO TITLE INSURANCE COMPANY

New York, New York

6:00 p.m. – 10:00 p.m.

COCKTAIL RECEPTION & DINNER BUFFET

The Ocean Ballroom & Terrace

Attire: Business Casual

Friday, June 13, 2008

7:30 a.m. – 8:00 a.m.

BREAKFAST BUFFET

Salon 2

8:00 a.m. – 9:00 a.m.

ROUND TABLE DISCUSSION

Salon 2

A grouping of tables will allow attendees to participate in a discussion of their choice. Tables will self-select topics.

James R. Jarrow (Moderator)

BAKER STERCHI COWDEN & RICE, L.L.C.

Kansas City, Missouri

ROUNDTABLE LEADERS:

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New York, New York

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Corporate Counsel
COSTCO WHOLESALE
Sterling, Virginia

9:00 a.m. – 11:30 a.m. **GENERAL SESSION**

9:00 a.m. – 10:15 a.m. **CRISIS MANAGEMENT**

This program will provide the “do’s-and-don’ts” of dealing with crises, whether of a slow burn or volcanic nature.

Nathan A. Fishbach (Moderator)

WHYTE HIRSCHBOECK DUDEK, S.C.
Milwaukee, Wisconsin

Richard S. Levick

President & CEO
LEVICK STRATEGIC COMMUNICATIONS, LLC
Washington, District of Columbia

Michael Hunter Freese

Associate General Counsel
SIMON PROPERTY GROUP
Indianapolis, Indiana

10:15 a.m. – 10:30 a.m. **BREAK**

10:30 a.m. – 11:30 a.m. **EMERGING TRENDS**

This program will be a lively and interactive discussion of a variety of current and emerging trends, business and non-business, affecting the retail-real estate industry, in general, and various segments within the industry, in particular.

Jeffrey H. Newman (Moderator)

SILLS CUMMIS & GROSS
Newark, New Jersey

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PETSMART, INC.
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New York, New York

Margaret C. McCulla

Corporate Counsel
COSTCO WHOLESALE
Sterling, Virginia

11:30 a.m. – 12:00 noon **“TASTY GOODIES” FOR THE TRIP HOME**

Salon 2

An opportunity to enjoy some treats and say “goodbye” to your friends and colleagues.

GENERAL INFORMATION

MEETING LOCATION:

The Ritz-Carlton, Palm Beach
100 South Ocean Boulevard
Manalapan, FL 33462
Phone: (561) 533-6000
Fax: (561) 588-4202
Website: www.ritzcarlton.com

REGISTRATION:

Please contact your ALFA attorney to register.
The last day to register for the seminar is
Monday, May 12, 2008.

HOTEL:

ALFA Hotel Room Rate:
\$225.00 per night, single or double occupancy

The deadline for obtaining a room reservation at the ALFA rate is Monday, May 12, 2008. After this date, hotel reservations at the ALFA rate will be on a space-available basis.

Hotel reservations are requested by completing the seminar registration process. Please contact your ALFA attorney to register.

CLE CREDIT:

ALFA International certifies that this activity has been approved for CLE credit in the amount of 9 hours. Furthermore, participating speakers may be credited with additional CLE time pursuant to state CLE rules.

ATTENDANCE IS OPEN ONLY TO MEMBERS OF ALFA INTERNATIONAL AND THEIR INVITED GUESTS.

TO CONTACT ALFA:

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Chicago, Illinois 60611
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Email: kgarcia@alfainternational.com